ADOPT-A-FAMILY
OF THE PALM BEACHES, INC.
2018 ANNUAL REPORT

“Thank you for being an important part of our story.”

Grateful for a Home.
Grateful for You.

ADOPT-A-FAMILY
of the Palm Beaches, Inc.
Our Mission,

to strengthen families with children in their efforts to achieve stability and self-sufficiency by providing access to all-encompassing services, is driven by the dedicated servant leaders on our Board of Directors.

EXECUTIVE COMMITTEE
William B. Peterson, Chair
Penny Heller, First Vice Chair
Kirstin Turner, Second Vice Chair
Heather B. Ferguson, Secretary
John C. Elder, Treasurer
Garth E. Rosenkrance, Immediate Past Chair
Chris Oberlink, Member-At-Large
Lynda M. Murphy, Member-At-Large

MEMBERS
Sean P. Bresnan
John C. Castronuovo
Thomas C. Frankel
John P. Marasco
Cristina Núñez de Landaluce
Jeffrey W. Preston
GRATEFUL FOR THE HOPE YOU GIVE

In the 2017-2018 fiscal year, Adopt-A-Family launched our “Hope Begins with a Home” capital campaign to build 14 new homes for families experiencing homelessness. You may remember the phrase “Hope Begins with a Home” as we have used this name for several capital campaigns over our 35-year history. We chose these five words once again because they have great meaning to us and our clients and truly speak to the core of Adopt-A-Family’s mission.

It is because of you that we are so very fortunate to see “hope” on a daily basis.

We see a mom’s mental health drastically improve when the burden of having to search for a safe place to sleep each night is lifted off her shoulders. We see a fourth-grader improve his school performance after entering Project Grow and celebrate as he is nominated to the safety patrol of Highland Elementary School. We witness the way a family begins to thrive when they become current on rent and the threat of entering a homeless shelter is removed from their lives.

Hope permeated throughout the twelve months of the year. We received tremendous hope from our supporters – from the incredible generosity bestowed on our agency to the countless volunteer hours benefitting the work we do. Hope was clearly visible on the faces of our staff members whose courageous and tireless work ensured that we were able to rise to new challenges and new opportunities. Our board of directors shared in the hope of the community and provided guidance, leadership, support, and care to our entire team. Most importantly, we saw hope on the faces of the families and the children we had the privilege of serving every day.

We simply cannot accomplish our mission without the help of our supporters. Last year, we worked with 2,771 households and provided housing services to 609 families and their 1,233 children. The coming year promises to be a fulfilling one as we watch our plans transition to reality. On behalf of Adopt-A-Family, we would like to thank you for your belief in our agency and the work we do.

You give us all hope.

With gratitude,

Matthew Constantine
Chief Executive Officer

William B. Peterson
Board Chair
Thank you all so much for helping me become someone that I forgot I was.
Program REACH
shelter resident

The number of people and organizations that come together to help Adopt-A-Family accomplish its mission is truly astounding. They help our agency and our clients flourish through their unwavering support, generosity, kindness, and spirit of collaboration. Every root represents compassionate individuals who lift our families up, letting them know an entire community is there to give them strength.

ADOPT-A-FAMILY GROWS AND THRIVES THANKS TO THE SUPPORT OF OUR COMMUNITY
Adopt-A-Family’s programs pave the way for self-sufficiency at every step, giving families the very best chance for a stable future. Since 1983, we have helped over 50,000 families break the cycle of homelessness. Every family who comes to us is unique. Our wide range of programs and services offer families life-changing solutions for whatever challenges they face.

MY FAMILY IS HOMELESS

THE SENATOR PHILIP D. LEWIS HOMELESS RESOURCE CENTER
A family’s first step. The Homeless Resource Center screens and assesses families for Adopt-A-Family’s homeless programs below that provide emergency shelter, housing placement, rental subsidies, and comprehensive case management.

PROGRAM REACH
- 19 units of emergency shelter for families sleeping in places not meant for human habitation such as cars, parks, or abandoned buildings
- Housing-focused case management provides rapid linkage to a permanent housing solution
- Food pantry, tutoring, mental health services, computers, and playground provided on-site

PROJECT SAFE
- 32 units of permanent supportive housing on Lake Worth campus for homeless families with a disabled household member
- Intensive case management provided by on-site staff
- Childcare assistance provided to enable residents to attend school and work
- Support services include financial literacy education, life-skills training, educational scholarships, and mental health services

WILEY REYNOLDS GARDENS APARTMENTS
- 9 units of safe and affordable housing for homeless families earning below 50% of Area Median Income
- Currently Adopt-A-Family’s only on-campus housing that offers 3-bedroom apartments for larger families
- Case management and financial literacy education help families pursue self-sufficiency

RAPID RE-HOUSING
- Each year, housing specialists place 200 homeless households in safe, affordable rental units
- Assistance with security deposit and first and last months’ rent is provided
- Declining rental assistance provided for up to 12 months to help families establish the ability to maintain rent independently
- Case management, home visits, and linkage to community support services help families become self-sufficient

No Family Ever Expects to be Homeless
THANKS TO YOUR GENEROSITY, MANY NEVER WILL BE AGAIN.
Afterschool and summer program for formerly homeless and low-income elementary school students

Academic support provided through hands-on lessons, one-on-one tutoring, academic advising, and homework assistance

Social and emotional support provided through group and individual therapy and a consistent, supportive staff

Enrichment provided through access to technology, safe green play space, parental engagement, and exciting field trips

**HOUSING STABILIZATION PROGRAM**
For families who need temporary financial assistance to prevent eviction and homelessness.

- Emergency rent, mortgage, and utility assistance for families facing a crisis that has jeopardized their housing
- Home visits and case management provided by family advocates
- Budget counseling, financial literacy education, and referrals for ancillary services help families overcome their crisis and maintain stable housing long-term

**SERVICE ENRICHED HOUSING**
For low-income families striving to purchase a home of their own.

- 30 units of affordable housing for low-income families dedicated to the pursuit of financial stability and homeownership
- Unique rent model enables families to pay affordable rent and save a portion of their monthly payment in a personal escrow account
- Case management, budget and credit counseling, and homeownership education provided

**NEIGHBORHOOD STABILIZATION PROGRAM 2**
For those who need an affordable place to live to stabilize their family.

- 24 affordable rental units located throughout the City of Lake Worth
- Serves families earning below 50% of Area Median Income
- Case management, financial literacy education, and referrals for support services provided to increase self-sufficiency

**MY CHILD IS IN NEED OF ACADEMIC SUPPORT**

**MY FAMILY IS FACING HOUSING INSTABILITY**

**PROJECT GROW**
For families who need stable educational support for their children.

- Afterschool and summer program for formerly homeless and low-income elementary school students
- Academic support provided through hands-on lessons, one-on-one tutoring, academic advising, and homework assistance
- Social and emotional support provided through group and individual therapy and a consistent, supportive staff
- Enrichment provided through access to technology, safe green play space, parental engagement, and exciting field trips

**GROW ENRICHED HOUSING**
For low-income families striving to purchase a home of their own.

- 30 units of affordable housing for low-income families dedicated to the pursuit of financial stability and homeownership
- Unique rent model enables families to pay affordable rent and save a portion of their monthly payment in a personal escrow account
- Case management, budget and credit counseling, and homeownership education provided

**NEIGHBORHOOD STABILIZATION PROGRAM 2**
For those who need an affordable place to live to stabilize their family.

- 24 affordable rental units located throughout the City of Lake Worth
- Serves families earning below 50% of Area Median Income
- Case management, financial literacy education, and referrals for support services provided to increase self-sufficiency

**SERVICES PROVIDED**
- Emergency rent, mortgage, and utility assistance for families facing a crisis that has jeopardized their housing
- Home visits and case management provided by family advocates
- Budget counseling, financial literacy education, and referrals for ancillary services help families overcome their crisis and maintain stable housing long-term

**GENEROUS FUNDERS:**
We’re Grateful

YOUR SUPPORT MADE
HOPE BEGINS WITH A HOME
A REALITY IN 2018

On November 15, 2018, the first ceremonial shovel broke ground on what will become Third Avenue Homes. We are deeply grateful to all who have given to our “Hope Begins with a Home” campaign to help us start building what will become housing and hope for 14 families and approximately 30 children when we open our doors in 2020.

Every day, we help struggling families create a foundation for a better life. Third Avenue Homes will give Adopt-A-Family the opportunity to do even more. Our unique education-centric model will help break the cycle of homelessness. It will be a community that offers long-term housing stability, educational programs for both children and parents, a strong partnership with Highland Elementary School, and support services, including mental health and financial literacy training.

We will provide each family with a new beginning that gives them the tools they need to achieve stability and self-sufficiency. We will strive to improve children’s educational outcomes through the provision of stable housing. And every step of the way, we will restore their hope for the future.

We are thankful to our generous donors who have given us the ability to build Third Avenue Homes, a place where children will grow, learn, and someday reflect on happy childhood memories made possible by a community that cared enough to give.
$1,422
The Fair Market Rent for a two-bedroom apartment in Palm Beach County per month, which would require a single parent to work 3.3 full-time minimum wage jobs simply to afford housing.

6%
The increase in homeless families with children between 2017 to 2018 according to Palm Beach County’s 2018 Point-in-Time Homeless Count.

4,414
The number of homeless students identified within the School District of Palm Beach County in May 2018.

For more information, and to learn about donor opportunities, please contact CEO Matthew Constantine at (561) 253-1362 or visit www.adoptafamilypbc.org.
In 2018, Adopt-A-Family earned its 12th consecutive 4-star rating by Charity Navigator for Financial Health and Accountability & Transparency. Over 8,000 charities are rated nationally each year, and less than 1% have earned the 4-star distinction for 12 consecutive years.

On any given night, Adopt-A-Family is serving:

- 1,002 individuals
- 631 children
- 371 adults
- 301 families

Families served by program:

- Homeless Resource Center: 438 individuals (44%)
- Project SAFE: 94 individuals (10%)
- Housing Stabilization Program: 140 individuals (14%)
- Service Enriched Housing: 87 individuals (9%)
- Project Grow: 44 individuals (4%)
- Program REACH: 56 individuals
- Bridges to Success: 26 individuals
- Wiley Reynolds Garden Apartments: 34 individuals

(Data pulled for June 30, 2018)
**PROJECT GROW**

98% of Project Grow’s students were promoted to the next grade level at the end of the 2017-2018 school year despite 45% of the students being in danger of repeating a grade when the year started.

<table>
<thead>
<tr>
<th>Year</th>
<th>Percent Promoted</th>
</tr>
</thead>
<tbody>
<tr>
<td>2014</td>
<td>98%</td>
</tr>
<tr>
<td>2015</td>
<td>96%</td>
</tr>
<tr>
<td>2016</td>
<td>98%</td>
</tr>
<tr>
<td>2017</td>
<td>98%</td>
</tr>
<tr>
<td>2018</td>
<td>98%</td>
</tr>
</tbody>
</table>

**PROGRAM REACH**

The average length of stay at the Program REACH emergency shelter has decreased from 76 days in 2015 to 68 days in 2018, enabling the shelter to help more families in crisis to regain housing and stability.

**NEIGHBORHOOD STABILIZATION PROGRAM 2 (NSP2)**

Palm Beach County Fair Market Rent (FMR) vs. NSP2 Rent

<table>
<thead>
<tr>
<th></th>
<th>2 Bedrooms</th>
<th>3 Bedrooms</th>
</tr>
</thead>
<tbody>
<tr>
<td>2017 FMR</td>
<td>$1,340.00</td>
<td>$1,830.00</td>
</tr>
<tr>
<td>2017 Average NSP2 Rent</td>
<td>$613.64</td>
<td>$731.67</td>
</tr>
</tbody>
</table>

**PROJECT SAFE**

90% of the formerly homeless families in Project SAFE remained stably housed or exited to stable housing during the year.

**HOUSING STABILIZATION PROGRAM**

82% of families that received eviction-prevention assistance through the Housing Stabilization Program were stably housed one year after program intervention.

**SERVICE ENRICHED HOUSING**

Through the Service Enriched Housing program’s unique rent model, the 30 program residents saved a combined total of $47,402 and eliminated over $25,000 of debt during the last fiscal year.

That savings enabled one resident to purchase a home of her own through Habitat for Humanity of Palm Beach County!

“I can’t believe an opportunity like this exists.”

Service Enriched Housing program resident
Like many of our families, Denise, her four children, and godson never expected to be on the brink of homelessness. But when her place of employment abruptly shut down, it left Denise unemployed and unpaid for her last few weeks of work after eight years of service. It was a blow to this responsible mother who has worked full-time since she was a teenager.

Denise fell behind on rent and utilities. Faced with the prospect of homelessness, she tearfully reached out to Adopt-A-Family’s Housing Stabilization Program (HSP). With Denise’s stable rental history, impeccable work history, and dedication to obtaining new employment, HSP was able to intervene and prevent her family from becoming homeless. The program provided supportive case management services that helped Denise obtain gainful employment and receive reduced-rate child care. Financial assistance with past-due rent and utilities, coupled with support and guidance from program staff, helped stabilize this resilient family.

But Denise soon faced another challenge. Her godson’s sibling needed a home. Though Denise’s plate was already full, she agreed to take the child in and worked closely with her family advocate to obtain therapy, clothing, and a host of other resources for this child.

Denise’s family is now thriving. She has remained current on rent and utilities since receiving financial assistance from HSP, and though her situation is sometimes overwhelming, she maintains a positive attitude and is eternally grateful for Adopt-A-Family’s support.

I wanted to take the time to say thank you to Adopt-A-Family since you are always giving to others. You helped our whole family when we really needed it — especially my mom who is always helping other people.

Devon, Age 16
SIERRA

“It makes me happy when I have friends around me and they are nice to me.”

Sierra found happiness and acceptance at our afterschool program, Project Grow. When her family first came to us to reside in Project SAFE, our staff immediately noticed that Sierra had trouble with speech, communication, and comprehension despite her positive attitude. After her mother passed away suddenly, Sierra shut down emotionally. With the support of trauma counseling, academic advising, and tutoring, today Sierra is thriving emotionally, behaviorally, and academically.

JADE

“We are forever grateful and will continue to do what needs to be done to make us an even stronger and better family thanks to your help.”

Jade and her five-year-old son contacted the Homeless Resource Center when they became homeless after experiencing an eviction. She told Adopt-A-Family we answered her prayers when we placed her in our Program REACH homeless shelter and later provided a two-bedroom home in our Wiley Reynolds Gardens Apartments. When Jade’s car broke down, we had the opportunity to provide her with a vehicle donated by a generous community member which enabled her to keep her job and ensure that her son maintained good attendance at school.

TAMMY

“We had lost hope until someone told us about Adopt-A-Family.”

Not long ago, this photo of Tammy’s happy family would have been a picture of fear and despair. Last year, while Tammy fought against breast cancer, her husband William lost his job. Her family was terrified they would end up living in their car. The day they called Adopt-A-Family, we stopped their eviction. The Housing Stabilization Program provided financial assistance to relieve their overwhelming debt and gave them tools to become stable and keep their home now and into the future. Tammy is now a cancer survivor, and she gives Adopt-A-Family credit for getting her family through the worst hardship of their lives.

BERNARD

“My family and I wouldn’t be where we are right now without Adopt-A-Family’s support and guidance.”

When Bernard came to Adopt-A-Family as a child, it was the first time he had a stable home and consistent schooling. Project Grow became the place where he learned self-discipline, humility, and the importance of academics. His Lake Worth Middle and High School years led to football championships and broken records, which helped him earn scholarships and a degree from the University of Massachusetts at Amherst. Today, Bernard is proudly paying it forward by volunteering with his local Boys and Girls Club and through his job mentoring young men for the Massachusetts Department of Youth Services.
In November 2005, Adopt-A-Family lost a dear friend, Mr. Wiley Reynolds. Mr. Reynolds was the agency’s first “adopter,” and a founding member of Adopt-A-Family’s Board of Directors. He was largely responsible for Adopt-A-Family’s growth and vision. Following his death, then Board Chair John Castronuovo announced the formation of the Wiley Reynolds Society at the Annual Meeting to honor Mr. Reynolds’ legacy.

The society is comprised of friends of Adopt-A-Family who have contributed more than $100,000 to the agency and share Mr. Reynolds’ passion to positively impact the lives of others. Though he is deeply missed by family and friends, his name will always be associated with generosity, and his legacy will live on through Wiley Reynolds Society Members.

In April, the Society gathered at the Hilton West Palm Beach to celebrate Chris Oberlink, the 2018 Wiley Reynolds Society Award honoree. Also recognized was Heather Ferguson for her outstanding volunteer service.

We are grateful to our generous event sponsor:

![UBS](image)

**2018 Wiley Reynolds Society Awards Ceremony Recipients**

**Wiley Reynolds Society Award**

**Chris Oberlink**

If you have the good fortune to know Chris Oberlink, then you know of her passion for Adopt-A-Family and for the families we serve. Over the last thirty years, she and her husband Bill have made an immeasurable difference in the lives of homeless families in Palm Beach County. Chris has dedicated her life to our mission and has been at the forefront of every Adopt-A-Family milestone. As a volunteer, she brings so much to the organization: vision, leadership, expertise, inspiration, experience, guidance, resources, and friendship. It was an honor to recognize her powerful and indispensable support to our agency.

**The Crystal Castor Outstanding Volunteer Award**

**Heather B. Ferguson**

Heather Ferguson is Adopt-A-Family’s longest standing board member. For decades, the families served by the agency have been blessed by her caring spirit and unwavering commitment. From Santa Shoppe to Tree Lighting to multiple board subcommittees, Heather tirelessly volunteers her time, talent, and resources behind the scenes in a humbling and inspiring way. Heather and her husband Dean are a part of the fabric of Adopt-A-Family, and the agency is incredibly fortunate to have Heather as one of our founding pillars.
Wiley Reynolds Society Members

Ms. Nancy J. Kyle & Mr. John B. Fraser
Mr. & Mrs. Timothy M. Donahue
Mr. & Mrs. William Oberlink
Mr. & Mrs. John Loomis
Mr. & Mrs. Edward J. Edelman
Mr. & Mrs. John F. Scarpa
Ms. Mary Jo Heller
Mr. Jay Marcus
Mrs. Sara Jo Kobacker
Mr. & Mrs. Dale R. Clift
Mr. & Mrs. Patrick J. Flynn
Mr. & Mrs. Ronald Parr
Mr. & Mrs. George J. Michel, Jr.
Mr. & Mrs. Thomas Frankel
Mr. & Mrs. John C. Castronuovo
Mr. & Mrs. James E. Larschan, Jr.
Mr. & Mrs. Edward K. Dudnyk
Mr. & Mrs. Lawrence Silverstein
Mr. & Mrs. Lewis Hay, III

Private Foundation Members

Gerstner Family Foundation
Lost Tree Village Charitable Foundation
The Celia Lipton Farris & Victor W. Farris Foundation
The Mary Alice Fortin Foundation
Kresge Foundation
The Edward L. and Ruth S. Hennessy Foundation
J.M. Rubin Foundation
Cathleen McFarlane Foundation, Inc.
The Fortin Foundation of Florida
Lawrence J. and Florence A. De George Charitable Trust
The W. Dale Brougher Foundation
The Jim Moran Foundation
The Lattner Family Foundation
The Batchelor Foundation, Inc.
The Salah Foundation
Palm Beach Community Trust Fund
Lawrence A. Sanders Foundation, Inc.
The Harold and Kate Reed Family Foundation
The Stone Foundation, Inc.
Guests attending Adopt-A-Family’s 33rd annual Tree Lighting Celebration on December 5, 2017 fell immediately into the holiday spirit by giving generously at our legendary silent auction and watching the lighting of our “Angel Tree,” representing all the “angels” who have given and supported our agency’s mission. The celebration, chaired by Beth Hennessy and co-chaired by Brenda McGarrity, drew 225 guests and included a special remembrance of our dear friend Ruth Hennessy by committee member Alice Tarone.

Our guests were also moved by our inspiring speaker, a courageous woman named Janice who shared her emotional story about how she fell into homelessness, telling guests that “everything was fine, until it wasn’t.” Adopt-A-Family embraced her family, provided housing, and made it possible for her children to complete high school, her daughter to enroll in college, and her son to join the Marines. Janice has gone on to complete her education and is now employed and self-sufficient. As she shared her gratitude, she told the crowd, “Adopt-A-Family is everything.”

The event raised $600,000 thanks to our generous supporters and grand benefactors who played an integral role in the evening’s success: Linda and Edward Edelman, The Edward L. Hennessy, Jr. and Ruth S. Hennessy Foundation, and The Kyle Fraser Foundation, Inc.

We thank each and every member of our Tree Lighting Committee, a dedicated and talented group of women who are the heart and soul of this event.

Chair: Beth Hennessy, Co-Chair: Brenda McGarrity

Patricia Anathan  
Judy Backstrom  
Trudy Brekus  
Sandy Cofer  
Lori Corrigan  
Cheryl Culp  
Jen Dudnyk  
Sheila Dunne  
Karen Fischer  

Mari Frankel  
Julie Gambale  
Carolyn Haggerty  
Sherry Hay  
Penny Heller  
Carol Jeney  
Nancy Kalaher  
Melissa Koppelman  
Marietta Muñú McNulty  
Paula Michel  
Bel Miller  
Carol Nolan  
Rita Nowak  
Chris Oberlink  
Debby Parr  
Kathleen Peterson  
Jenny Pizzo  
Jeanette Ristau  

Julie Rudolph  
Didi Smith  
Susan Spera  
Alice Tarone  
Anita Tauber  
Barbara Thomas  
Adrienne Weissman
2017 HOLIDAY ROUND UP

The 2017 holiday season at Adopt-A-Family was full of joy and gratitude thanks to your overwhelming generosity.

- Over 250 children attended Santa Shoppe. Thanks to over 70 volunteers, the children were treated to crafts, face painting, lunch, a gift from their wish list hand-delivered by Santa Claus, and the opportunity to “shop” for gifts for family members.

- At the Homeless Resource Center, our team offered the third annual Holiday Shop where 53 parents were able to select gifts and stocking stuffers for their children.

- The Holiday Adopter program paired generous businesses and individuals with 133 families who received personalized gifts and gift cards.

- Adopt-A-Family was honored to be the beneficiary of the Honda Classic Cares’ holiday party where guests donated hundreds of toys. Adding to the joy of the season, the incredible women of the CouTOUrE Club set up a festive jewelry shop and helped Project Grow students pick out special gifts for their moms.

Because of your generosity, my family had an amazing Christmas. You have truly made this a Christmas my children will never forget. Thank you from the bottom of our hearts.

Holiday Adopter program beneficiary

BEETTER BALL GOLF TOURNAMENT
A SWINGING SUCCESS

The 7th Annual Better Ball Invitational was held at the nationally recognized Dye Preserve Golf Club in Jupiter, Florida on May 3, 2018. It was an immensely successful event that raised a record-breaking $160,000.

Our generous supporters for the 2018 event included:


Golf Tournament Committee members: Ned Grace, Sean Bresnan, Frank Bresnan, Joe Carron, CEO Matt Constantine, Joe LaRocca, Jr., Jeff Preston, and Gary Pohrer. Not pictured: Tom Frankel.
I am so grateful for the Housing Specialist. She has been with us through this entire process and was determined to find us a place to live.

Homeless Resource Center client

ADOPT-A-FAMILY STATEMENT OF FINANCIAL POSITION
AS OF JUNE 30, 2018

ASSETS

CURRENT ASSETS:
Cash and cash equivalents $ 3,576,958
Grants and allocations receivable 819,942
Contributions receivable, net 21,950
Prepaid expenses 81,426
Other current assets 1,275
Total current assets 4,501,551

Cash and cash equivalents, non-current 551,776
Other assets 6,768
Property and equipment, net 4,218,054
Community land trust, net 1,593,747
Total assets $ 10,871,896

LIABILITIES & NET ASSETS

CURRENT LIABILITIES:
Accounts payable $ 49,408
Accrued expenses 217,494
Current portion of obligation under capital lease 23,305
Current portion of loan payable 11,762
Total current liabilities 301,969

NON-CURRENT LIABILITIES:
Resident deposits and escrow accounts 140,302
Obligation under capital lease 15,319
Loan payable 145,781
Total liabilities 603,371

NET ASSETS:
Unrestricted:
Equity in fixed assets 2,455,000
Equity in community land trust 1,593,747
Designated for contingencies 357,000
Undesignated 1,474,283
Total unrestricted 5,880,030

Temporarily restricted 4,388,495
Total net assets 10,268,525
Total liabilities and net assets $ 10,871,896

REVENUE BY SOURCE

41% Government Grants
25% Contributions
11% Foundations
10% Special Events
6% United Way Allocations
6% Program Fees
1% Other Income & In-Kind Donations
## ADOPT-A-FAMILY STATEMENT OF ACTIVITIES
### YEAR ENDED JUNE 30, 2018

### SUPPORT REVENUE

<table>
<thead>
<tr>
<th>Grants and Donations:</th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Totals</th>
</tr>
</thead>
<tbody>
<tr>
<td>Government grants</td>
<td>$3,491,959</td>
<td>–</td>
<td>$3,491,959</td>
</tr>
<tr>
<td>United Way allocations</td>
<td>281,212</td>
<td>195,500</td>
<td>476,712</td>
</tr>
<tr>
<td>Contributions</td>
<td>1,199,167</td>
<td>1,812,973</td>
<td>3,012,140</td>
</tr>
<tr>
<td>In-kind contributions</td>
<td>31,320</td>
<td>–</td>
<td>31,320</td>
</tr>
<tr>
<td><strong>Total grants and donations</strong></td>
<td><strong>5,003,658</strong></td>
<td><strong>2,008,473</strong></td>
<td><strong>7,012,131</strong></td>
</tr>
<tr>
<td>Special events</td>
<td>838,984</td>
<td>–</td>
<td>838,984</td>
</tr>
<tr>
<td>Rents</td>
<td>467,765</td>
<td>–</td>
<td>467,765</td>
</tr>
<tr>
<td>Grow tuition</td>
<td>13,012</td>
<td>–</td>
<td>13,012</td>
</tr>
<tr>
<td>Other income</td>
<td>12,183</td>
<td>1,245</td>
<td>13,428</td>
</tr>
<tr>
<td><strong>Total support and revenue</strong></td>
<td><strong>6,335,602</strong></td>
<td><strong>2,009,718</strong></td>
<td><strong>8,345,320</strong></td>
</tr>
<tr>
<td>Net assets released from restriction</td>
<td>366,573</td>
<td>(366,573)</td>
<td>–</td>
</tr>
</tbody>
</table>

### EXPENSES

<table>
<thead>
<tr>
<th>Expenses</th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Totals</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program services</td>
<td>5,536,076</td>
<td>–</td>
<td>5,536,076</td>
</tr>
<tr>
<td>General and administrative</td>
<td>475,017</td>
<td>–</td>
<td>475,017</td>
</tr>
<tr>
<td>Fundraising and development</td>
<td>523,173</td>
<td>–</td>
<td>523,173</td>
</tr>
<tr>
<td><strong>Total expenses</strong></td>
<td><strong>6,534,266</strong></td>
<td>–</td>
<td><strong>6,534,266</strong></td>
</tr>
<tr>
<td>Change in net assets</td>
<td>167,909</td>
<td>1,643,145</td>
<td>1,811,054</td>
</tr>
<tr>
<td><strong>Net assets, beginning of year</strong></td>
<td><strong>5,712,121</strong></td>
<td><strong>2,745,350</strong></td>
<td><strong>8,457,471</strong></td>
</tr>
<tr>
<td><strong>Net assets, end of year</strong></td>
<td><strong>$5,880,030</strong></td>
<td><strong>$4,388,495</strong></td>
<td><strong>$10,268,525</strong></td>
</tr>
</tbody>
</table>

### EXPENDITURES BY PROGRAM

- 42% Homeless Resource Center
- 13% Housing Stabilization Program
- 11% Project SAFE
- 9% Project Grow
- 8% Program REACH
- 5% Service Enriched Housing
- 4% Neighborhood Stabilization Program 2
- 4% Bridges to Success
- 2% Community Land Trust Program
- 2% Mental Health Program

Auditor: Holyfield & Thomas, LLC
Our Project Grow children are signing “I love you” to let you know that even though this is the end of the annual report, it’s just the beginning of a promising future thanks to you!