ADOPT-A-FAMILY
OF THE PALM BEACHES, INC.
2017 ANNUAL REPORT

BUILDING A STABLE FUTURE
BUILDING A STABLE FUTURE FOR FAMILIES WHO ARE HOMELESS OR EXPERIENCING A HOUSING CRISIS BEGINS WITH A MISSION AND A COMMITMENT.

Our mission, to strengthen families with children in their efforts to achieve stability and self-sufficiency by providing access to all-encompassing services, is driven by the dedicated servant leaders on our board of directors.

EXECUTIVE COMMITTEE
Garth E. Rosenkrance, Chair  |  Bill Peterson, First Vice Chair  |  Penny Heller, Second Vice Chair
Heather B. Ferguson, Secretary  |  James X. Llende, Treasurer  |  Lynda M. Murphy, Immediate Past Chair
Chris Oberlink, Member-at-Large

MEMBERS
Sean P. Bresnan  |  John C. Elder  |  Mari Frankel  |  John P. Marasco  |  Jay R. Marcus
Cristina Núñez de Landaluce  |  Jeffrey W. Preston  |  Kirstin Turner
MESSAGE FROM THE CEO & BOARD CHAIR

EVERY YEAR, WE LOOK FORWARD TO WRITING THIS LETTER TO YOU.

It’s a time to reflect on all that we have accomplished during the year and remember the many families on their way to self-sufficiency thanks to your generous support.

Our proudest outcome during the 2016/2017 fiscal year was our ability to extend a hand to 2,046 families, and as we write this letter, 315 families right here, right now have a place they can call home.

Expansion and enhancement of our services were also the hallmarks of a successful year. We celebrated our first year of operating Program REACH – Palm Beach County’s largest shelter for families experiencing homelessness, and we implemented an on-site mental health program for all families participating in our programs.

The only way we’re able to help so many families experiencing homelessness is with the dedication of our board and staff who continue to keep our mission and the clients we serve as the number one priority, while keeping our operations thriving.

And we certainly could not do it without you. Fund raising was at near record levels, enabling us to deliver client services at full capacity.

With growing support for our mission and increasing need for our services, we are excited to share our plans for thoughtful and exciting expansion. Our theme, “Building a Stable Future” is literal. Third Avenue Homes, a 14-unit housing development, will be a much-needed addition to our Lake Worth campus centered on a partnership with Highland Elementary School. The new program, expected to break ground in the coming year, will connect the dots between housing stability and academic performance for our youngest scholars.

We are grateful to live in a community of charitable people who help their neighbors most in need. Your generous support for our operations and the building of Third Avenue Homes will help us build our stable future, and theirs. Join us, and let’s extend our hands to more families than ever before in the coming year.

Sincerely,

Matthew Constantine, CEO, LCSW
Adopt-A-Family of the Palm Beaches

Garth Rosenkrance
Board Chair
2016
ADOPT-A-FAMILY AGENCY TIMELINE
PROGRAM HIGHLIGHTS AND CLIENT ACCOMPLISHMENTS

ADOPT-A-FAMILY assumed the operation of Program REACH, Palm Beach County’s largest emergency shelter for families experiencing homelessness.

Children served by the Philip D. Lewis Homeless Resource Center shopped for backpacks, school supplies and uniforms thanks to a grant from BallenIsles Charities Foundation.

Over 50 formerly homeless and impoverished students took field trips to Jungle Island, Calypso Bay, and more through Project Grow’s summer camp.

Dedication and endless hours of practice paid off when Tyler from our Service Enriched Housing program was accepted into Bak School of the Arts.

Project Grow was rated at the highest level possible during it’s annual Palm Beach County Program Quality Assessment for the 7th consecutive year.

Our new onsite mental health therapist began seeing clients at all agency locations thanks to a grant from the Quantum Foundation.

Three clients completed our six-hour Financial Fitness and FirstTime Homebuyer Club course taught by the Service Enriched Housing program manager.

500 clients experienced the spirit of the season through Santa Shoppe, the Holiday Adopter Program, and the Homeless Resource Center’s Holiday Gift Giving Event.

All families living in our residential programs received a turkey and all the fixings for Thanksgiving thanks to donations from our community.

Project Grow held its annual STEAM (Science, Technology, Engineering, Arts, Math) night in partnership with the South Florida Science Center, Literacy Coalition, and Literacy AmeriCorps.
**2017 ADOPT-A-FAMILY AGENCY TIMELINE**

**PROGRAM HIGHLIGHTS AND CLIENT ACCOMPLISHMENTS**

**JAN**
- Karla, a Service Enriched Housing client, graduated with her associate’s degree after years of studying while working full-time, and is pursuing a bachelor’s degree in early childhood education.
- Family Movie Night on the Turf returned with a screening of Minions under the stars with pizza, popcorn, and over 50 clients.

**FEB**
- Five Project Grow students traveled to Washington, D.C. trip as part of the Safety Patrol program after raising money all year.
- Project Grow student, Anaya, won the Healthier Together Lake Worth Dialogue to Action Group Stress Management Poster Contest for her age group.

**MAR**
- Program REACH launched an incentivized savings program supported by BallenIsles Charities Foundation to help clients prepare financially for independent living.
- Project Grow visited the Miami Seaquarium during Spring Break camp. Killer whale splashes and feeling sting rays were part of the excitement.

**APR**
- Project SAFE client Kenisha purchased a home of her own after four years in the program. She accessed case management and mental health services, earned her high school diploma, earned a degree in the medical field, increased her income, eliminated debt, and qualified for a mortgage.

**MAY**
- Six high school students residing in our housing programs graduated. Three are now in college, two joined the military, and one joined the local workforce.
- Housing Stabilization Program client Roslyn purchased a home of her own less than one year after receiving rental assistance to prevent eviction after unexpectedly losing her job. Case management services, financial literacy training, mental health therapy, and first-time home buyers courses prepared her to become a homeowner.

**JUNE**
- $40,595.23 in debt was eliminated by residents of the Service Enriched Housing program during the 2016-17 fiscal year.
- 91% of families placed in permanent housing through the Rapid Re-Housing program at the Lewis Homeless Resource Center remained stably housed one year after program exit.
Adopt-A-Family first began purchasing apartments to house homeless families in 1997. We called it our Hope Begins with a Home development program. Twenty years later, the need for Adopt-A-Family’s services is stronger than it has ever been with continuously surging rents in Palm Beach County making housing unaffordable for hard working, low-wage earners, and increasing the number of homeless families in our community.

That’s why we made the decision in 2017 to start a new chapter of Hope Begins with a Home. We’re building once again to give more families in need a second chance for a stable future.

“Third Avenue Homes” in Lake Worth will provide housing and hope for fourteen families and approximately 30 children. Our two- and three-bedroom apartments on recently acquired property adjacent to Adopt-A-Family’s Family Resource Center will offer convenient access to our social services programs designed for self-sufficiency. A central community space will be a hub for education, programming, and families to connect and support one another.

At the core of our Third Avenue Homes community is a unique and powerful partnership with the School District of Palm Beach County’s Highland Elementary School, just down the street. We know from experience that students will blossom in the classroom once they are in stable home, and our highly-coordinated programs between the school and Adopt-A-Family’s Project Grow afterschool program will:

- Reduce school absences
- Promote students to the next grade
- Improve test scores
- Improve high school graduation rates

The Hope Begins with a Home capital campaign offers the chance to be a hero to parents and children who want nothing more than a chance for a better future. We will raise $3,600,000 to complete construction of 14 two- and three-bedroom apartments and a community space to create our new Third Avenue Homes neighborhood. We will raise an additional $3,000,000 to sustain, over 12 years, the supportive services and educational enrichments that will characterize the program.

For more information, and to learn about donor opportunities, please contact CEO Matthew Constantine at (561) 253-1362
GELINE

“Adopt-A-Family has been life-changing, a Godsend. We were on the verge of getting evicted from our first home together. I never knew where I was going to live or how I was going to make ends meet. My life has been full of struggles, but thanks to AAF, having a son with disabilities and all the challenges that come with it has been so much easier to deal with.”

HOW SHE’S BUILDING A STABLE FUTURE:

With caring support from a case worker who worked closely with Geline, and educational programs that helped her with budgeting, nutrition, and housing, her plan for the future is to become a nurse, own her first home by the age of 30, and provide her three children with a stable and loving environment. As a student at the Academy for Nursing and Health Occupations, she is well on her way and will graduate in April 2019.
How They’re Building a Stable Future:

After Adopt-A-Family’s Housing Stabilization Program helped Gregory and his daughter remain in their home, the therapy offered through the agency’s Mental Health Program has played an important role in Gregory’s life as well as his daughter’s, Navaeh. With a stable home and mental health services, Navaeh reached a recent milestone: she was awarded a smart line scholarship! Gregory and Navaeh are now looking towards a bright future together.

Sandy

“Project Grow helps me learn a lot. It helps me with my homework, helps me learn to read, and helps me learn how to write.”

How She’s Building a Stable Future:

Sandy started Project Grow when she was in kindergarten. Her father had been killed in a tragic accident, and her mother worked long hours to support the family. At first, Sandy cried nearly every day and rarely participated in class. Through Project Grow, Sandy received academic support, homework assistance, tutoring, and therapy to help process the loss of her father. Now as a first grader, Sandy feels safe around others and has improved her social skills and academics dramatically, showing a special interest in STEAM science experiments and becoming a confident, outgoing lead in Project Grow—skills that will help her achieve her dream of becoming a doctor or a police officer!
FOR THOSE IN CRISIS

THE SENATOR PHILIP D. LEWIS
HOMELESS RESOURCE CENTER

The Homeless Resource Center is the central point of entry for all homeless services in Palm Beach County, and Adopt-A-Family has operated the Family Division since 2012. Through assessment, housing placement, rental subsidies, and comprehensive case management, the Homeless Resource Center provides critical resources to families experiencing homelessness. These services aim to rapidly house the most vulnerable homeless families and provide them with the tools required to achieve housing stability.

FY 2017 Impact: The Homeless Resource Center provided a shelter solution to 448 families experiencing homelessness through multiple intervention options including Rapid Rehousing, placement in permanent supportive housing, and linkage to emergency housing options.

Generous funders: Palm Beach County Community Services, Palm Beach County Emergency Solutions Grant, Homeless Coalition of Palm Beach County, and Ballenisles Charities Foundation.

PROGRAM REACH

Our 19-unit emergency shelter for families with children provides immediate, safe housing for up to 90 days to families who are residing in places not meant for human habitation such as cars, parks, or abandoned building. Once families enter the shelter, program staff and housing specialists work with families on an individual basis to create a quick path to a permanent housing solution.

FY 2017 Impact: In the last year, 89% of the families experiencing homelessness that entered Program REACH exited the program into permanent stable housing.

Generous funders: Palm Beach County Financially Assisted Agencies, Palm Beach County Emergency Solutions Grant, Town of Palm Beach United Way, and Ballenisles Charities Foundation.

FOR THOSE EXPERIENCING HOMELESSNESS

PROJECT SAFE

Project SAFE provides stable housing and a supportive environment for 32 families experiencing homelessness who have a household member with a disabling condition that inhibits their ability to live independently. These families have the support of our on-site housing-focused case managers and access to financial literacy training, educational opportunities, mental health referrals, life-skills training, and affordable childcare.

FY 2017 Impact: During the last year, 76% of the formerly homeless SAFE residents maintained or increased their household’s income. This is a result of the fact that 86% of residents were employed, attended job training, increased their education, or volunteered during the same year.


WILEY REYNOLDS
GARDENS APARTMENTS

Our Wiley Reynolds Gardens Apartments nine-unit housing program provides safe and affordable housing to homeless families earning at or less than 50% of Area Median Income. Affordable rents, coupled with support services, allow families the opportunity to achieve self-sufficiency and pursue life goals such as an advanced education.

FY 2017 Impact: 100% of the formerly homeless families residing in Wiley Reynolds Gardens Apartments participated in budget counseling which helped all residents remain stably housed for the entire year.

NEIGHBORHOOD STABILIZATION PROGRAM 2 (NSP2)

NSP2 also supports families earning at or less than 50% of Area Median Income. We provide 24 rental units in the City of Lake Worth and offer support services combined with affordable rental rates. We also rehabilitate and sell homes to low-income, working families, who often become homeowners for the very first time.
FOR CHILDREN NEEDING A STABLE EDUCATIONAL ENVIRONMENT

FOR THOSE TRYING TO AVOID HOMELESSNESS

FOR THOSE STRIVING TO OWN A HOME OF THEIR OWN

FOR THOSE IN OUR WESTERN COMMUNITIES

FOR THOSE TRYING TO AVOID HOMELESSNESS

Housing Stabilization Program

Our homeless prevention program is one of the largest in the county, targeting families with children who have fallen behind on rent or mortgage payments due to a temporary hardship or a short-term emergency circumstance. We provide short-term financial assistance to help them overcome their immediate housing crisis, as well as tailored case management services, budgeting assistance, and access to community resources to address barriers to maintaining stable housing over time.

FY 2017 Impact: 90% of Housing Stabilization Program clients who were on the verge of homelessness at program entry were able to avoid eviction and homelessness for 6 months after the program’s intervention, and 83% avoided eviction and homelessness for a full year after agency intervention.

Generous funders: Gerstner Family Foundation, Palm Beach County Financially Assisted Agencies, United Way of Palm Beach County, Cathleen McFarlane Foundation, Inc., The Jim Moran Foundation, Town of Palm Beach United Way, and The TJX Foundation.

No family ever expects to be homeless. Our programs are designed to bridge every obstacle from homelessness to self-sufficiency, giving families the very best chance for a stable future.

Scan here for more success stories.

Bridges to Success

Adopt-A-Family partners with Families First to house families experiencing homelessness in the underserved western communities of Palm Beach County. This permanent supportive housing program provides 11 units of housing paired with comprehensive case management and an array of support services.

FY 2017 Impact: The Bridges to Success program maintained a 100% occupancy rate in during the 2017 fiscal year.

Generous funders: U.S. Department of Housing and Urban Development and Palm Beach County Financially Assisted Agencies.

FOR THOSE STRIVING TO OWN A HOME OF THEIR OWN

Service Enriched Housing

Our innovative residential program provides safe and affordable housing for 30 low-income families dedicated to financial stability and homeownership. The program’s unique rent structure enables residents to pay well below fair market rent, and the agency places a portion of the rental payment directly into an escrow savings account for each client. In addition, the program manager, a certified Housing and Financial Capability counselor, teaches a 6-hour Financial Fitness and Homeownership course open to all agency clients several times per year.

FY 2017 Impact: During the 2017 fiscal year, Service Enriched Housing residents saved a total of $60,639.01 in their escrow accounts. In addition, the residents eliminated a total of $36,595.23 in debt.


Our afterschool and out-of-school program provides a nurturing educational environment for up to 50 homeless and low-income elementary school students. Project Grow provides hands-on academic lessons, private tutoring, mental health services, academic advising, parental engagement, access to technology, a safe green play space, a STEAM (Science, Technology, Engineering, Arts, and Math) initiative, and exposure to enriching experiences and field trips.

FY 2017 Impact: 98% of the formerly homeless and impoverished students who participated in Project Grow earned successful promotion to the next grade level after the 2016-17 school year.

DONORS MAKE SUMMER CAMP WISHES COME TRUE

Far too many of our children have never had the common childhood experiences of visiting fun and educational places like a zoo or a museum. The Church of Bethesda-by-the-Sea and an anonymous donor knew that through their philanthropy, they could make many of our Project Grow students’ wishes come to life by providing funds to enrich our summer camp activities. These generous donors and Project Grow partners made it possible for our campers to go the places they wanted to visit most, many for the very first time.

Where Did They Go?

There were outdoor experiences like the Miami Zoo, Butterfly World, Lion Country Safari and a Fishing Trip with Florida Fishing Academy. Their brains were stimulated by the Fort Lauderdale Museum of Discovery, School House Children’s Museum and Science, and Wiggly Worms Science Discovery Class. Cultural doors were opened by the Delray Beach Playhouse, Sol Children’s Theater, Spady Cultural Heritage Museum, Cultural Council of the Palm Beaches, and Benzaiten Center for the Arts. And they had just plain fun at Calypso Bay Waterpark, Story Time Soccer, Fun Depot, Greenacres Bowl, Santaluces Pool, Monkey Joes, and Skate Zone.

THE LUCK OF THE DRAW. FROM WILD CARD TO SECOND PLACE WIN AT THE GREAT CHARITY CHALLENGE

Adopt-A-Family went from Wild Card #3 during the Great Charity Challenge (GCC) draw to a second place finish in this year’s special competition, resulting in a prize of $125,000! The talented team of riders competing for AAF, Sydney Shulman, Lilli Hymowitz, and Hannah Patten, were sponsored by the Patten Family. As a bonus, the Ziegler Family Foundation awarded Adopt-A-Family a $5,000 grant in support of our work as a chosen charity through the Grand Prix Society. We are grateful to our riding team and the Patten and Ziegler families!
TOP BID AT AESOP’S TABLES IS NO FABLE

The City of West Palm Beach’s Aesop’s Tables art installation during the summer of 2017 paired talented local artists with local nonprofits. The tables, all painted with Aesop’s fable themes, were on display by the West Palm Beach waterfront all summer, followed by an auction with all proceeds benefiting charity. Renowned local artist Sharon Koskoff’s colorful interpretation of “The Mischievous Dog” for Adopt-A-Family was a hit at the event and fetched the highest bid of the night! Thank you to the generous supporter of the agency who purchased the table, our new friend Sharon for all of her hard work, and the City of West Palm Beach for facilitating this amazing event.

CLIENT MENTAL HEALTH NEEDS ANSWERED THANKS TO QUANTUM FOUNDATION GRANT

The homeless, formerly homeless, and low-income served by Adopt-A-Family experience disproportionately high rates of mental health issues and trauma, but many do not engage with mental health services due to a lack of transportation, acceptable health coverage, and provider availability. The Quantum Foundation, Palm Beach County’s largest funder in the area of health, answered our request for more resources by providing the 2-year grant to fund a full-time on-site mental health therapist. Thanks to the foundation’s support, the Mental Health Therapist serves at least 25 individuals and families at any given time from all agency programs including Project Grow.

WE ARE RANKED IN THE TOP 1%

Why should donors be confident in choosing Adopt-a-Family? We’re Ranked in the Top 1% of Charities Nationwide. Charity Navigator, the largest charity evaluator in America, awarded Adopt-A-Family with a four-star rating for the eleventh consecutive year in 2017, a recognition that has been achieved by only 1% of the 8,000 nonprofits evaluated. Ratings show donors how efficiently a charity will use their support today, how well it has sustained its programs and services over time, and their level of commitment to being accountable and transparent.
In November 2005, Adopt-A-Family lost a dear friend, Wiley Reynolds. Mr. Reynolds was the agency’s first “adopter,” and a founding member of the board of directors. He was largely responsible for Adopt-A-Family’s growth and vision. Following his death, then Board Chair John Castronuovo announced the formation of the Wiley Reynolds Society at the Annual Meeting to honor Mr. Reynolds’ legacy. The society would be comprised of friends of Adopt-A-Family who contribute in excess of $100,000, and share Mr. Reynolds’ passion to positively impact the lives of others. Though he is deeply missed by family and friends, his name will always be associated with generosity, and his legacy will live on through the Wiley Reynolds Society members.

In April 2017, the Society gathered at the Hilton West Palm Beach to celebrate the year’s honorees, Jayne and Tim Donahue. Also recognized was Alice Tarone for her outstanding volunteer service.

We are grateful to our generous event sponsor:

UBS

2017 WILEY REYNOLDS SOCIETY
AWARDS CEREMONY

ACKNOWLEDGMENT
OF APPRECIATION

Jayne & Tim Donahue
Adopt-A-Family proudly recognized Jayne and Tim Donahue for their powerful and meaningful support of our mission. Their generosity and tireless efforts have allowed us to carry out our vision in ways we never thought possible. Their commitment and trust to our organization has allowed us to transform the lives of thousands of Palm Beach County families. We are overwhelmed by their profound devotion and concern towards the families we serve.

THE CRYSTAL CASTOR AWARD FOR OUTSTANDING VOLUNTEER SERVICE

Alice Tarone
The word strong barely begins to describe Alice Tarone. For many years, Mrs. Tarone has been the driving force behind all Adopt-A-Family fundraising efforts. She is one of our angels who unselfishly gives us her time, talent, and resources. Mrs. Tarone is an example of fortitude and grace, and an inspiration to all who know her. Thank you, Alice, for loving and supporting our mission in such a remarkable way.
WILEY REYNOLDS SOCIETY MEMBERS

Mr. & Mrs. Timothy M. Donahue
Mr. & Mrs. William B. Oberlink
Mr. John R. Loomis
Ms. Nancy J. Kyle
Mr. & Mrs. Edward L. Hennessy
Mr. John Scarpa
Mr. & Mrs. Edward J. Edelman
Mr. Jay R. Marcus
Mrs. Sara Jo Kobacker
Ms. Mary Jo Heller
Mr. & Mrs. Ronald E. Parr
Mr. & Mrs. George Michel Jr.
Mr. & Mrs. Thomas Frankel
Mr. & Mrs. James E. Larschan Jr.
Mr. and Mrs. Dale Clift
Mr. & Mrs. Lawrence Silverstein

PRIVATE FOUNDATION MEMBERS

Gerstner Family Foundation
The Celia Lipton Farris & Victor W. Farris Foundation
Lost Tree Village Charitable Foundation
Kresge Foundation
The Mary Alice Fortin Foundation, Inc.
J.M. Rubin Foundation
Lawrence J. and Florence A. De George Charitable Trust
The Fortin Foundation of Florida
The W. Dale Brougher Foundation
The Salah Foundation
The Lattner Family Foundation
Cathleen McFarlane Foundation, Inc.
Palm Beach Community Trust Fund
The Jim Moran Foundation
Lawrence A. Sanders Foundation, Inc.
The Batchelor Foundation, Inc.
The Stone Foundation, Inc.
The Harold and Kate Reed Family Foundation
TREE LIGHTING CELEBRATION
ILLUMINATED SPIRIT OF HOLIDAY GIVING

Over 225 guests attending Adopt-A-Family’s 32nd annual Tree Lighting Celebration on December 6, 2016 fell immediately into the holiday spirit as they entered Palm Beach’s Sailfish Club, raising $450,000 for the agency’s nine programs. Our celebration would not have been possible without the leadership of chairwomen Holly Maisto and Penny Heller, and the generous support of our grand benefactors, Linda and Edward Edelman, Nancy J. Kyle and Jack B. Fraser, The Edward L. Hennessy Jr. and Ruth S. Hennessy Foundation. We are grateful to all.

We also thank each and every member of our Tree Lighting Committee, a dedicated and talented group of women who are the true heart of this event.

Pat Anathan
Judy Backstrom
Trudy Brekus
Lori Corrigan
Carol Nolan
Sandra Cofer
Cheryl Culp
Jen Dudnyk
Sheila Dunne
Karen Fischer
Mari Frankel
Julie Gambale
Dona Gibbs
Carolyn Haggerty
Sherry Hay
Beth Hennessy
Ann Jaeder
Carol Jeney
Nancy Kalaher
Leslie Lindahl
Brenda McGarrity
Paula Michel
Marietta Muiña-McNulty
Lynn Mullings
Chris Oberlink
Debby Parr
Kathy Peterson
Jenny Pizzo
Ana Rillo
Jeanette Rista
Julie Rudolph
Adele Siegel
Susan Spera
Didi Smith
Anita Tauber
Barbara Thomas
Meredith Trim
Adrienne Weissman
Tracy Wodraska

HEARTS WARMED BY SANTA SHOPPE
& HOLIDAY ADOPTER PROGRAM

Before our clients arrived at Adopt-A-Family, they may not have been able to experience the joy of giving and receiving during the holidays. We make it possible with our Santa Shoppe. Thanks to the generosity of our community, over 250 children received gifts from their Santa Claus wish lists. Our kids also had the chance to shop on their own for gifts to give their parents and siblings—all donated and free—and then experienced the fun of wrapping their gifts with a little help from our staff and volunteers. A special lunch, face painting, and holiday crafts provided by Literacy AmeriCorps added to the fun and festive spirit.

Our Homeless Resource Center also got in on the fun with a pop-up shop filled with gifts and toys donated by members of the community. Over 50 families accessing services through the Homeless Resource Center shopped for presents and stocking stuffers for their children.

For donors who wanted to fulfill the wishes of an entire family, our Holiday Adopter program gave them that chance. Thanks to the 102 individuals and businesses who took part, 140 families received gifts and gift cards for the holidays.

Holiday Adopter Program donors
BETTER BALL GOLF TOURNAMENT
A SWINGING SUCCESS
Adopt-A-Family supporters played the prestigious Dye Preserve on May 4, 2017, raising a record $145,000 to benefit Palm Beach County homeless families. Our committee made sure that a good time was had by all and never took their eyes off the ball when it came to driving support and sponsorships to make 2017 our best year ever.

Committee: Jeff Preston, Sean Bresnan, Thomas Frankel, Frank Bresnan, Joe Carron, Joe LaRocca Jr., Gary Pohrer, Ned Grace, and Matt Constantine.

Our sponsors scored a hole in one when it came to providing their support for this record-breaking year.

WE ARE GRATEFUL TO:

Adopt-A-Family Better Ball Invitational Tournament Committee: Jeff Preston, Sean Bresnan, Thomas Frankel, Frank Bresnan, Joe Carron, Joe LaRocca Jr., Gary Pohrer, Ned Grace, and Matt Constantine.
ADOPT-A-FAMILY
STATEMENT OF FINANCIAL POSITION
AS OF JUNE 30, 2017

ASSETS

CURRENT ASSETS:
Cash and cash equivalents $ 1,821,855
Grants and allocations receivable 733,713
Contributions receivable, net 36,313
Prepaid expenses 95,126
Other current assets 1,370
Total current assets $2,688,377

Cash and cash equivalents, non-current 485,410
Other assets 6,768
Property and equipment, net 4,393,632
Community land trust, net 1,665,765
Total assets $9,239,952

LIABILITIES & NET ASSETS

CURRENT LIABILITIES:
Accounts payable $ 62,786
Accrued expenses 225,515
Refundable advances 125,663
Current portion of obligation under capital lease 23,305
Current portion of loan payable 11,084
Total current liabilities $448,353

NON-CURRENT LIABILITIES:
Resident deposits and escrow accounts $137,906
Obligation under capital lease 38,624
Loan payable 157,598
Total liabilities $782,481

NET ASSETS:
Unrestricted:
Equity in fixed assets $2,531,164
Equity in community land trust 1,665,765
Designated for contingencies 280,000
Undesignated 1,235,192
Total unrestricted $5,712,121

Temporarily restricted $2,745,350
Total net assets $8,457,471
Total liabilities and net assets $9,239,952

REVENUE BY SOURCE

<table>
<thead>
<tr>
<th>Source</th>
<th>Percentage</th>
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<tbody>
<tr>
<td>Governmental Grants</td>
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<tr>
<td>Foundations</td>
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<tr>
<td>Special Events</td>
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<tr>
<td>United Way Allocations</td>
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<tr>
<td>Program Fees</td>
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<tr>
<td>Contributions</td>
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<tr>
<td>In-Kind Donations</td>
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<tr>
<td>Other Income</td>
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# ADOPT-A-FAMILY
## STATEMENT OF ACTIVITIES YEAR ENDED
### JUNE 30, 2017

### SUPPORT & REVENUE

<table>
<thead>
<tr>
<th>Category</th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Totals</th>
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<tbody>
<tr>
<td><strong>GRANTS AND DONATIONS:</strong></td>
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</tr>
<tr>
<td>Governmental grants</td>
<td>$3,417,139</td>
<td>$</td>
<td>$3,417,139</td>
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<tr>
<td>United Way allocations</td>
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<td>Contributions</td>
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<tr>
<td>In-kind donations</td>
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<td><strong>Total grants and donations</strong></td>
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<td>Special events</td>
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<td>Rents</td>
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<td>Grow tuition</td>
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<td>Other income</td>
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<td><strong>Total support and revenue</strong></td>
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<td>240,854</td>
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</table>

**Net assets released from restriction**

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
<th>Amount</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Net assets released from restriction</strong></td>
<td>320,514</td>
<td>(320,514)</td>
<td>-</td>
</tr>
</tbody>
</table>

### EXPENSES

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
<th>Amount</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Program services</strong></td>
<td>5,323,330</td>
<td>-</td>
<td>5,323,330</td>
</tr>
<tr>
<td>General and administrative</td>
<td>478,999</td>
<td>-</td>
<td>478,999</td>
</tr>
<tr>
<td>Fundraising</td>
<td>476,378</td>
<td>-</td>
<td>476,378</td>
</tr>
<tr>
<td><strong>Total expenses</strong></td>
<td>6,278,707</td>
<td>-</td>
<td>6,278,707</td>
</tr>
</tbody>
</table>

**Change in net assets**

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
<th>Amount</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Change in net assets</td>
<td>590,559</td>
<td>(79,660)</td>
<td>510,889</td>
</tr>
</tbody>
</table>

**Net assets, beginning of year**

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
<th>Amount</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net assets, beginning of year</td>
<td>5,121,562</td>
<td>2,825,010</td>
<td>7,946,572</td>
</tr>
</tbody>
</table>

**Net assets, end of year**

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
<th>Amount</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net assets, end of year</td>
<td>$5,712,121</td>
<td>$2,745,350</td>
<td>$8,457,471</td>
</tr>
</tbody>
</table>

### EXPENDITURES BY PROGRAM

- 38% Homeless Resource Center
- 13% Housing Stabilization
- 12% Project S.A.F.E.
- 9% Project Grow
- 8% Program Reach
- 6% Service Enriched Housing
- 4% Neighborhood Stabilization Program 2
- 4% Bridges to Success
- 2% Community Land Trust Program
- 2% Mental Health Wellness
- 1% A Place Called Home