

ANNUAL REPORT 2020

HOPE SHINES THROUGH

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HOPE SHINES THROUGH

Fiscal year 2020 began with such promise and excitement - we were just notified that we had received our 13th consecutive 4-star rating from Charity Navigator. Construction was well underway on 14 units of housing and a community center at our new Julian Place program. We were in the process of expanding our outreach to better assist families experiencing homelessness. Most importantly, we were coming off a year when together, our passionate supporters and dedicated staff helped 1,500 at-risk families achieve stability and self-sufficiency.

We all know the rest of the story. In March 2020, everything changed. On Friday, March 13, we followed the national guidance and asked that all staff work remotely for "a few weeks." We made the difficult decision to temporarily close our afterschool program, Project Grow, and hoped the kids would soon return. Those early days were filled with so much uncertainty. Uncertainty can quickly evolve into fear and inaction. It can also inspire determination and innovation.

4.850 individuals served in 2019-2020

In true AAF fashion, we immediately took action. Our board made the safety and health of our staff and the families we serve the number one priority. Our staff worked tirelessly to provide meaningful services, in a remote setting, to families in need. All of our programs continued uninterrupted, and in some cases, we expanded our reach to meet the growing need. All of this was made possible by our family of supporters, who made generous donations, sent encouraging letters, and voiced their support of our efforts on a daily basis. We were never alone. And to all of you, we say thank you.

As we write this, hope is literally visible next door. There are now eight families residing in our newly completed Julian Place. We hear hope as the kids in Project Grow play outside our windows. We see hope in the faces of our staff who are starting to return to the office. And we offer hope to the families who are calling us in need of a helping hand.

We couldn't do any of this without your help. Thank you so much. We hope to see you soon - in person, not on Zoom!

With gratitude,

Matthe Constantie Penny Heller

Matthew Constantine Chief Executive Officer

Penny Heller **Board Chair**



Matthew Constantine, CEO



Penny Heller, Board Chair

ANNOUNCING JULIAN PLACE OUR RAY OF HOPE

In a year that had its share of dark moments, a beam of hope shone brightly through Adopt-A-Family's campus: Julian Place. When the rest of the world stopped in March 2020 as COVID-19 spread, the momentum for our new community never did. The construction and planning only took a momentary pause as we watched our 14 townhomes and community center come to life in the cheerful pastel colors that reminded us, our donors, and our families that better days were ahead. We completed construction in June 2020, just in time to welcome our first family the following month.



The lead donors to our capital campaign chose the name "Julian Place" in honor of their beloved grandson, who embodied the enduring community spirit that shines through the families who live on our campus.

GET TO KNOW JULIAN PLACE!

Tulian

Julian Place provides 14 two-, three-, and four-bedroom townhomes for families with students who attend nearby Highland Elementary School, a Title I school with the second-highest population of homeless students in Palm Beach County.

Julian Place was designed to improve students' educational outcomes and provide families with stable housing, academic support, case management, and a path to self-sufficiency.

After six years of research, planning, fundraising, and construction, our first family moved into the program in July 2020. At the time of publication (April 2021), eight families composed of 12 adults and 20 children reside at Julian Place.

Elementary school students are linked to Project Grow, where they receive tutoring and social-emotional support, and a new Youth Success Coach will offer programming for middle and high school students.



Dedicated staff, including a Program Manager, Job Coach Manager, Youth Success Coach, and Mental Health Therapist, form a comprehensive support team for families.

FAITH RISES AT JULIAN PLACE

Trauma and despair used to knock Faith down repeatedly. She remembers having nothing to feed her kids and the nights they slept in her car. In the face of it all, she has persevered, telling us, "No matter how life is, no matter how many times it knocks you down, you should always get up!"

Faith's journey of hope with Adopt-A-Family began in 2019 when the agency secured temporary housing for her and her four daughters. When Julian Place opened, they were one of the first families accepted into the program. As they walked through the door to their new townhome, Faith began crying while her children's faces lit up with excitement to finally have a home of their own. Now, they all look forward to a bright future thanks to the wraparound support services that Julian Place provides. Faith is currently working two jobs and studying for her licensing exams to become a registered nurse. "It's never too late to get up and start over," she said. "If I can do it, I know others can, too."



The Jayne and Tim Donahue Community Center is the hub for Julian Place families. Our Program Manager is housed here, linking families to a wide array of services and classes to support them on their path to stability and academic opportunity.



Thanks to our generous donors, Julian Place townhomes are beautifully decorated and furnished with all the things that make a house a home.

OUR JULIAN PLACE DONORS BELIEVE HOPE BEGINS WITH A HOME

In 2014, funding to purchase land sparked the first glimmer of hope for what Julian Place could become. Over the next two years, a model emerged for an education-centric housing program designed to operate in partnership with nearby Highland Elementary School. Agency supporters welcomed us into their homes to share the concept with other community philanthropists, and excitement grew.

We officially launched the Hope Begins with α Home capital campaign in 2017 with a goal of raising \$6.6 million. A lead gift of \$1,000,000 and two \$500,000 commitments quickly followed, kicking off the campaign with great momentum—

we knew we were on our way! Support poured in from all corners of the community, including six competitive



grants, one challenge match grant, two employer match contributions, and nearly 50 individual donations.

We are sincerely grateful to all of our donors, who have collectively contributed \$5.4 million to our campaign to date. Thanks to their generosity and belief in our vision, construction has been fully funded and our program expenses are covered for at least three years.

BECOME A PART OF JULIAN PLACE!

We continue to fundraise for the future programmatic expenses of this innovative new housing model. To schedule a tour or learn more, please

contact Adopt-A-Family CEO Matthew Constantine at mconstantine@aafpbc.org.

HOPE BEGINS WITH A HOME CAPITAL CAMPAIGN DONORS

\$1,000,000

The Kyle Fraser Foundation, Inc. The Jim Moran Foundation

\$500,000 - \$999,999

Jayne and Tim Donahue Anonymous

\$100,000 - \$499,999

The Kirkwood Fund The Quantum Foundation Lost Tree Foundation John Ulbrich Charitable Trust

\$50,000 - \$99,999

Pat and Alice Flynn Great Charity Challenge Community Foundation for Palm Beach and Martin Counties John P. Lipari

\$25,000 - \$49,999

Penny Heller Bill and Kathy Peterson Bill and Chris Oberlink Sean P. Bresnan Jeff W. Preston Rudy and Susan Schupp The Smith Brothers Family Foundation

\$10,000 - \$24,999

Thomas Frankel John and Karen Marasco John H. Birdsall Family Fund -Mrs. Caroline B. Sory Walter and Adi Blum Foundation John and Mary Castronuovo Ray and Kim Celedinas Leah & Edward Frankel Supporting Foundation Mari Frankel Garth and Kathy Rosenkrance

\$1,000 - \$9,999

Florida Power & Light Company Lynda M. Murphy Publix Super Markets Charities UBS Matching Gift Program Wrightson Ramsing Foundation in Memory of Thea Anttila Alexander Dreyfoos, Jr. Charitable Foundation Kirstin and Telby Turner Simonet Family Fund Corey O'Gorman Dean and Heather Ferguson PNC Bank Matthew Constantine The Greco Family Fund John and Jaime Elder William and Joyce O'Neil Bert Tamarkin

UP TO \$999

Dana and Carlos Pérez Nadene Johnson Terry Bozarth Ken and Diana Hawkins Ron and Debby Parr Janet Connor Kelly and Isom Rigell The Gorman-Sanabria Family Elizabeth Morales Cristina Núñez de Landaluce and Ivan Orlando Freites Campos Layren and Rob Calvo Veronica Lemieux Mia and Jonathan Bain Tequisha Myles

JULIAN PLACE COMMITTEES SPECIAL RECOGNITION

CAPITAL CAMPAIGN COMMITTEE

We are grateful to our Capital Campaign Committee—all current or former board members for their unrelenting commitment, vision, leadership, guidance, and support from the very beginning of our campaign launch in 2017. Special



Co-Chairs Tom Frankel and John Castronuovo at groundbreaking ceremony

thanks to our co-chairs for leading our success!



COMMITTEE MEMBERS

John Castronuovo (Co-Chair) Tom Frankel (Co-Chair) Penny Heller Bill Oberlink Chris Oberlink Bill Peterson

JULIAN PLACE PROGRAM COMMITTEE

We owe our Program Committee our deepest thanks for their wisdom and guidance on how to best meet the needs of low-income students and their families. This group of experts in education and housing were an



Matt Constantine, Elena Villani, and Erica Whitfield

invaluable asset to us throughout the planning process from 2018-2020. Many continue to guide our programs today.

COMMITTEE MEMBERS

Lila Greenidge Former Executive Director, BRIDGES at Highland

Omari Hardy Florida Representative, District 88

Beth Lefler Homeless Liaison, McKinney-Vento Program, School District of Palm Beach County

Corey O'Gorman Julian Place Project Manager, PLACE Planning and Design

Yecenia Paredes Parent Liaison and Volunteer Coordinator, <u>Highlan</u>d Elementary School

Elena Villani Principal, Highland Elementary School

Erica Whitfield School Board Member District 4, School District of Palm Beach County

SPOTLIGHT ON AAF PROGRAMS

THE SEN. PHILIP D. LEWIS HOMELESS RESOURCE CENTER (HRC)

The HRC links families to appropriate interventions. **Emergency Shelter** is offered onsite at Program REACH and scattered site at motels. **Diversion** reunites families with a support system willing to house them. **Housing Specialists** locate safe, affordable rentals. **Rapid Re-Housing** provides declining rental assistance to families and pregnant/parenting youth.

PROGRAM REACH

19 units of emergency shelter for families who are literally homeless and sleeping in places like cars and parks. Families stay in the shelter for up to 90 days while their case manager rapidly links them to support services and a permanent housing solution.

> **2020 IMPACT:** Program REACH case managers helped 80 families stabilize and secure a long-term housing solution in an average of 74 days.

2020 IMPACT: 575 families were navigated at the HRC and linked to an intervention designed to meet thier needs.

PROJECT SAFE

32 units of permanent supportive housing for families in which the head of household lives with a disability. Intensive housingfocused case management, childcare assistance, life-skills training, and mental health services help families regain and maintain stability.

2020 IMPACT: 95% of the formerly homeless families served maintained permanent



supportive housing for a full year or exited to independent permanent housing.

FOR FAMILIES FACING HOMELESSNESS

COORDINATED ENTRY SYSTEM

WILEY REYNOLDS GARDENS APARTMENTS

Nine affordable 2- and 3-bedroom apartments for homeless families with income below 50% of Area Median Income. Families receive case management and financial literacy education to help

hem achieve stability and self-sufficiency.

2020 IMPACT: 89% of the formerly homeless families served had at least one employed adult in the household.



GENEROUS GRANT FUNDERS (FISCAL YEAR 2019-2020)

BallenIsles Charities Foundation, Bank of America Charitable Foundation, BankUnited, The Batchelor Foundation, Inc., Boca Rio Foundation, Inc., Cathleen McFarlane Foundation, Children's Healthcare Charity, Inc. - Honda Classic Cares, The Church of Bethesda-by-the-Sea, Community Foundation for Palm Beach and Martin Counties, Early Learning Coalition of Palm Beach County, The Fledgling Fund, Gerstner Family Foundation, Homeless Coalition of Palm Beach County, J.M. Rubin Foundation, The Jim Moran Foundation, Lattner Family Foundation, Lost Tree Foundation, The Mary Alice Fortin Foundation, Inc., The Mirasol Foundation, Inc., Palm Beach Community Trust Fund, Palm Beach County, Palm Beach Flagler Rotary Foundation, PNC Foundation, Quantum Foundation, RBC Foundation - USA, The Scotts Miracle-Gro Foundation/KidsGardening, SunTrust Foundation, The TJX Foundation, Town of Palm Beach United Way, United Way of Palm Beach County, U.S. Department of Housing and Urban Development



HOUSING STABILIZATION PROGRAM

Emergency rent, mortgage, and utility payments for families who need temporary financial assistance to avoid eviction. Case management, budget counseling, and links to support services are provided to prepare families to weather crises in the future.

2020 IMPACT: 84% of the 202 families served during the 2019 fiscal year maintained stable housing independently for one full year following agency intervention.

NEIGHBORHOOD STABILIZATION PROGRAM 2

24 truly affordable rental units located throughout the city of Lake Worth for families earning below 50% of Area Median Income. Case management, financial literacy training, and referrals to support services help families achieve and maintain stability.

2020 IMPACT: The program maintained full occupancy for 98% of the 2020 fiscal year.

SERVICE ENRICHED HOUSING

30 units of affordable housing for employed families who are dedicated to the pursuit of financial stability and homeownership. The program provides case management, financial literacy education, homeownership courses, and a unique rent model that enables low-income <u>fam</u>ilies to accumulate savings.

2020 IMPACT: The program's innovative rent model allowed residents to save a combined total of \$63,788 in their individual escrow accounts.

NEW! JULIAN PLACE

Our newest housing program includes 14 townhomes and a community center and is thoughtfully designed to improve children's educational outcomes through the provision of stable housing.

In 2020, we opened our doors to residents after six years of planning, fundraising, and construction.

2020 IMPACT: Julian Place's 14 townhomes increased Adopt-A-Family's inventory of affordable housing in Palm Beach County to 110 total units.

FK.

FOR CHILDREN WHO NEED OUT-OF-SCHOOL SUPPORT

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PROJECT GROW

Afterschool and summer program for formerly homeless and lowincome elementary school students that provides hands-on educational enrichment, tutoring, academic advising, parental engagement, group and individual therapy, and a dedicated, supportive staff.

2020 IMPACT: Project Grow served 70 students, and 95% of their parents voluntarily participated in the program's academic advising services.

FOR FAMILIES FACING HOUSING INSTABILITY

OUR COVID-19 RESPONSE WE RISE. WE SHINE.

A shared belief in the resiliency and unity of our staff, families, and donors rallied Adopt-A-Family to respond to the COVID-19 pandemic with determination and dedication. We came together in a way that gave us all the strength to not only rise, but to shine, because Adopt-A-Family was built on the foundation of unrelenting hope. Hope propelled us forward during our most challenging moments, inspiring us to adapt, pivot, and persevere as we continued to safely operate our programs uninterrupted, assuring our clients that their stability through the crisis would remain our top priority. Despite a pandemic that challenged us all, we and our community of supporters never lost sight of our mission to strengthen families with children in their efforts to achieve stability and self-sufficiency.

FAMILIES REMAINED HOUSED

Throughout the pandemic, the local news was filled with stories of Palm Beach County residents losing their jobs and potentially their homes. Many of those families called us, fearful that the crisis would not only threaten their health, but also their ability to provide their children with a safe place to sleep. Thanks to the generosity of foundations and donors, we rapidly scaled up our Housing Stabilization Program (HSP), which provides rent and utility assistance paired with case management to families at risk of eviction. We hired three additional staff members and streamlined our procedures to double HSP's capacity.

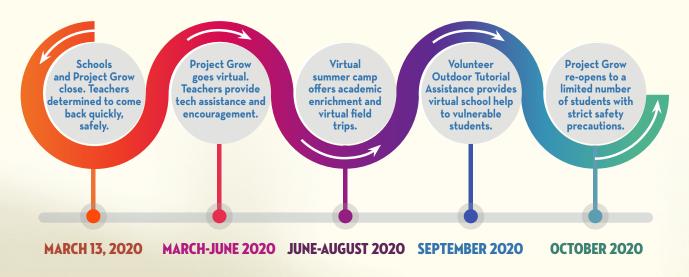
HOUSING STABILIZATION PROGRAM INCREASE



Through HSP, we prevented homelessness for 254 vulnerable families in 2020 compared to 159 in 2019. Adopt-A-Family disbursed nearly three-quarters of a million dollars to assist families with mounting rent and utility debts resulting from the economic impact of COVID-19.

CHILDREN CONTINUED TO LEARN

When schools closed their doors in March 2020, Adopt-A-Family knew that it was more important than ever for Project Grow to remain an active source of support in the lives of its students. Not only did staff find creative ways to offer academic support and enrichment, but Project Grow provided students and their families with PPE, hot meals, grocery store gift cards, and new Chromebooks thanks to our faithful program supporters. Follow the timeline below to see how Project Grow continuously adapted to the ever-changing COVID-19 landscape.





WE NEVER GAVE UP. AND NEITHER DID YOU.

While those who support Adopt-A-Family had their own personal and professional lives disrupted by COVID-19, they never forgot about the families served by the agency. In fact, many of our longstanding partner foundations increased their contributions and offered new grant opportunities. Our individual donors provided unrestricted support to allow us to invest in the resources, technology, food, and personal protective equipment we needed to keep all of our families safe, housed, fed, and connected. Our funders ensured our staff had the means to safely continue operations, uninterrupted, taking care of our community's most vulnerable families during the crisis. As much as their financial support sustained us, their guidance and encouragement were a shining light through it all.

JOEL FINDS HOPE AMID COVID-19 DESPAIR

Like so many families who find their way to Adopt-A-Family, Joel Valdes and his wife Edwige never thought they would be in need of help. The family always paid their bills on time and never missed a rent payment. In early 2020, Joel and Edwige looked forward to welcoming their third child into the world. Then came COVID-19.

In a matter of days during March 2020, their lives were shattered. Edwige became ill in the final weeks of her pregnancy, learning she had a heart condition. Joel became the sole source of household income while he cared for his wife until his place of work closed due to COVID-19. The family soon fell behind on their rent for the first time. Joel sold his car and pawned all of their belongings with any value to keep food on the table and pay rent and utilities, until there was nothing left to sell and no way to pay the bills. Feeling helpless, Joel called Adopt-A-Family.

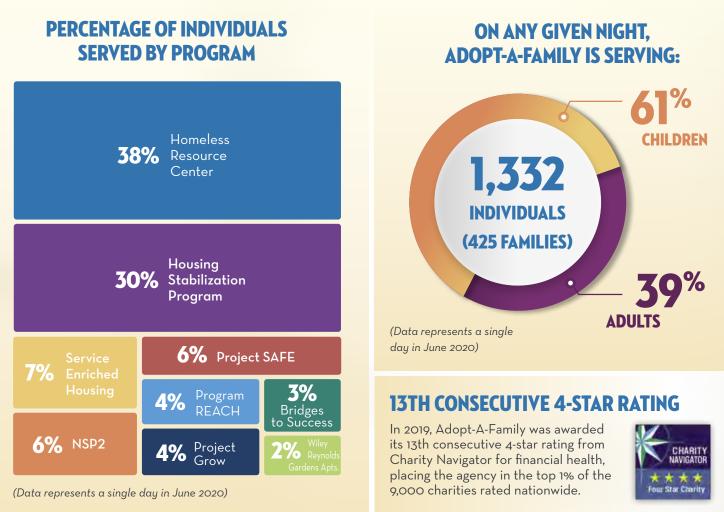


Adopt-A-Family's Housing Stabilization Program provided emergency rental assistance to Joel and his family. A baby girl was born in April 2020 and both Edwige and she are healthy. The family has successfully maintained their rent payments following Adopt-A-Family's intervention, and they dream of starting their own business in the future.

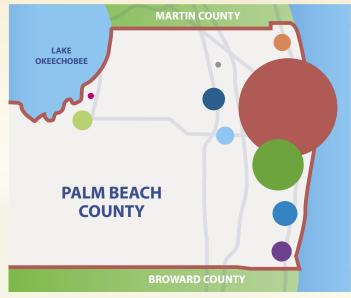
"The program showed us that there are good people out there that love and care about people and that we were not alone," Joel shared. "We can never thank you enough for what you have done for our family. You gave us hope when we needed it the most. We just pray that we can do the same for others some day."

*The impact of COVID-19 was far-reaching and extended beyond the fiscal year of this annual report. We have taken liberties to share our pandemic story up to the time of the printing of this publication to give you a full picture of the agency's response.

AGENCY-WIDE OUTCOMES



ADOPT-A-FAMILY'S GEOGRAPHIC IMPACT IN PALM BEACH COUNTY

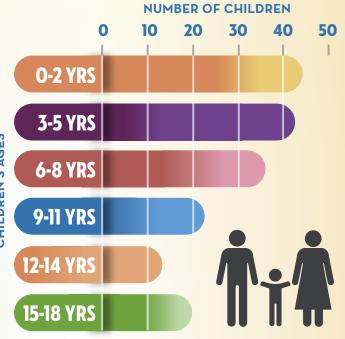


Percentage of clients served by region in 2020 fiscal year.

- 55% Lake Park/Riviera Beach/West Palm Beach
- 26% Lake Worth/Lantana
- 4.4% Boynton Beach
- 3.3% Royal Palm Beach
- 3.1% Delray Beach/Boca Raton
- 3% South Bay/Belle Glade
- 2.2% Wellington/Greenacres
- 2% Jupiter/Palm Beach Gardens/North Palm Beach
- .6% Pahokee
- .4% The Acreage

PROGRAM REACH

Program REACH provides emergency shelter to children and their families who would otherwise not have a safe place to sleep. The program served 173 children in fiscal year 2020.



PROJECT GROW

Number of new laptops distributed to Project Grow families to ensure that each student had reliable access to virtual school, Project Grow, and summer camp during the pandemic.

| 37 | |
|----|--|
| | |

RAPID RE-HOUSING

On average, it took formerly homeless families 8.3 months of receiving declining rental assistance to establish the ability to pay rent on their own.



SERVICE ENRICHED HOUSING

While in the program, 46% of our Service Enriched Housing residents earned a post-secondary degree or are currently enrolled in college.



PROJECT SAFE

Although Project SAFE is a permanent supportive housing program, residents work hard to stabilize and establish the means to live independently. In 2019-20, 11 families exited the program to a stable home of their own in the community.



PROJECT GROW LIGHTS THE WAY FOR ALLISON

When Project Grow staff first met third-grader Allison, she did not speak. She was behind her peers academically and socially, and communicated infrequently through sounds and gestures. Before arriving at Adopt-A-Family with her family, Allison had moved multiple times and attended several different schools. The Project Grow staff sought out resources for her, and her story inspired a program donor to pay for an evaluation by a neuropsychologist which resulted in a diagnosis of autism spectrum disorder. In February 2020, Allison was enrolled in an elementary school with a specialized program for her needs. Thanks to Project Grow staff supporting Allison's success, she was promoted to the next grade and her confidence blossomed. "When she started her new school, we saw the difference right away," said Daron Morse, Director of Youth Educational Services. "She was proud of what she could do. I can see her future is bright!"

ADOPT-A-FAMILY'S BOARD OF DIRECTORS: OUR GUIDING LIGHT

The 17 members of Adopt-A-Family's Board of Directors are representative of the families we stand for every day. They are resilient. They are determined. And they never lose hope, even under the most trying circumstances.

When COVID-19 struck, their resolve multiplied. Through generous acts both big and small, our board members strengthened our operations and emboldened our staff to respond to the crisis. As calls to prevent families from homelessness skyrocketed, they gave us the resources and guidance we needed to expand our team, transition to remote service delivery, and protect families. At the same time, they never lost



Pictured L to R: Bill Peterson, John Elder, Penny Heller, Lynda Murphy, Chris Oberlink, Heather Ferguson, Jonathan Bain, John Marasco, and John Castronuovo.

sight of how the crisis affected our staff. Handwritten notes of encouragement, gift cards for coffee, and time offered for self-care were greatly appreciated by our employees and a testament to how we are truly one family.



"Our Board of Directors stood by our staff and the families we serve with an unwavering commitment to take care of all of us through the uncertainty of the last year. They personally ensured that staff and clients had the resources needed to take care of their health and wellbeing, and they uplifted all of us through their kind and generous gifts of time and compassion. The Board of Directors is always with us, but they carried us through the last year like never before."

– Matthew Constantine, CEO



Board Chair Penny Heller

First Vice Chair Kirstin Turner

Secretary Heather B. Ferguson

> **Treasurer** John Elder

Immediate Past Chair Bill Peterson Members-At-Large Lynda M. Murphy Chris Oberlink

Members

Jonathan Bain Sean P. Bresnan John C. Castronuovo Tom Frankel John P. Marasco Elizabeth Morales Tequisha Myles Cristina Núñez de Landaluce Jeff Preston Garth E. Rosenkrance

WILEY REYNOLDS SOCIETY A LEGACY THAT GLOWS ON





Mr. Wiley R. Reynolds pictured with former AAF board member Mari Frankel in 2003.

It's been said that legacy is not what you do for yourself, it's what you do for the next generation. Mr. Wiley Reynolds, Adopt-A-Family's inaugural board chair, left a legacy that will transcend not just one generation, but many generations to follow.

Mr. Reynolds occupies a revered place in

Adopt-A-Family's history as a benefactor, an early agency leader, and the first community member to "adopt" a family in need, helping establish the model upon which Adopt-A-Family was built. The nine-unit supportive housing program on our Lake Worth campus that bears his name has been

a safe haven for multiple generations of families and serves as a daily reminder of the man who had a vision of what Adopt-A-Family could become, even in its earliest days.

His name is also the inspiration for new generations of philanthropists who have continued his legacy of compassion and goodwill following his passing in 2005. The Wiley Reynolds Society comprises friends and foundation partners who have each contributed more than \$100,000 to Adopt-A-Family, carrying on Mr. Reynolds' tradition of boundless generosity and deep regard for the wellbeing of every family in our community. While we are disappointed that our 2020 Wiley Reynolds Society event was cancelled due to COVID-19, we look forward to a future gathering to celebrate our annual award recipients and thank our society members for their unrelenting support during the pandemic and beyond.

The unwavering dedication of our Wiley Reynolds Society is a constant source of hope for Adopt-A-Family.

INDIVIDUAL SOCIETY MEMBERS

Nancy Kyle & John Fraser Jayne & Timothy Donahue Jen & Edward Dudnyk Christine & William Oberlink Carol & John* Loomis Linda & Edward Edelman Karry & Samuel Meshberg Penny Heller Jay R. Marcus Anonymous Jana & John Scarpa Mary & John Castronuovo Sarah Jo Kobacker* Brenda & Charles McGarrity Debby & Ronald Parr Alice & Patrick Flynn Sue & Dale Clift Meredith Trim & James Robo Paula & George Michel John Lipari Kathy & William Peterson Sherry & Lewis Hay, III Mari Frankel Thomas Frankel Cindy & James Larschan Kitty* & Lawrence Silverstein

FOUNDATION MEMBERS

Gerstner Family Foundation The Jim Moran Foundation Lost Tree Village Foundation The Mary Alice Fortin Foundation Cathleen McFarlane Foundation, Inc. The Celia Lipton Farris & Victor W. Farris Foundation Kresge Foundation J. M. Rubin Foundation

The Edward L. and Ruth S. Hennessy Foundation The Fortin Foundation of Florida, Inc. The Kirkwood Fund The W. Dale Brougher Foundation The Batchelor Foundation, Inc. Lawrence J. and Florence A. De George Charitable Trust The Lattner Family Foundation Palm Beach Community Trust Fund Lawrence A. Sanders Foundation, Inc. The Salah Foundation The Harold and Kate Reed Family Foundation BallenIsles Charities Foundation, Inc. The Stone Foundation John Ulbrich Charitable Trust

*Deceased

The above list includes Wiley Reynolds Society members as of June 2020. We look forward to recognizing donors who reach the milestone during the 2020-2021 fiscal year in next year's annual report.

EVENTS 2019 TREE LIGHTING BRIGHTENS 2020



Our 35th Annual Tree Lighting Celebration, held on December 3, 2019, was filled with holiday cheer and gratitude for those who support Adopt-A-Family. Chairs and longtime supporters Brenda McGarrity and Jen Dudnyk led with passion and dedication, and the event raised well over \$600,000 as a result. We did not know it then, but the funds raised

Co-Chairs Jen Dudnyk and Brenda McGarrity

that evening equipped Adopt-A-Family to safely, swiftly, and confidently respond to the COVID-19 pandemic in early 2020. The evening holds a special place in our hearts and our history.

As our 212 guests arrived, they were serenaded by the angelic voices of The King's Academy choir. A beautiful display of over 350 silent auction items encouraged vigorous bidding during the cocktail reception, followed by an inspiring program and delicious gourmet dinner. Adopt-A-Family CEO Matt Constantine and event cochair Brenda McGarrity spoke from the heart, and a moving testimony from a father of four whose family was saved from homelessness lit up the room. Our live auction continued the evening's spirited ambiance with auctioneer Neil Saffer leading friendly bidding wars for several popular prizes, including tickets to Celine Dion, a seven-day trip to Barcelona,



Housing Stabilization Program clients Quinton and Kadejeh shared their story of resilience.

and a one-of-a-kind football, specially autographed for Adopt-A-Family by New England Patriots Coach Bill Belichick!

We are grateful to our dedicated Tree Lighting Committee members, guests, sponsors, and vendors who contributed to the event's unprecedented success. Your support enabled Adopt-A-Family to be an early responder during the COVID-19 pandemic. Your generosity was nothing short of a holiday miracle.



Adopt-A-Family's Tree Lighting Committee works tirelessly all year to create a magical evening for our guests. We are deeply thankful for their time and commitment to our event and our families.

Jen Dudnyk, Co-Chair | Brenda McGarrity, Co-Chair

- Patricia Anathan Judy Backstrom Kathy Blomqvist Trudy Brekus Lynn Chilgren Judy Coran Lori Corrigan Kristine Cruikshank
- Elizabeth DeBrule Sheila Dunne Heather Ferguson Karen Fischer Mari Frankel Julie Gambale Beth Goetz

Cheryl Culp

Carolyn Haggerty Ann Hamrock Sherry Hay Bernadette Haynes Penny Heller Beth Hennessy Carol Jeney Nancy Kalaher Melissa Koppelman Marietta Muiña McNulty Paula Michel Bel Miller Rita Nowak Chris Oberlink Debby Parr Kathleen Peterson Jeanette Ristau Julie Rudolph Didi Smith Susan Spera Alice Tarone Anita Tauber Barbara Thomas Carolyn Thompson

EVENTS SMILING FACES LIGHT UP OUR HOLIDAYS

Holiday events for our families are always a joyous way to bring the spirit of the season to the Adopt-A-Family community. The Thanksgiving Assistance program, Santa Shoppe, Holiday Adopter Program, Gift Giving Event, and CouTOURe Club's Holiday Shop made the 2019 holiday season bright for Adopt-A-Family clients and staff alike. Thanks to our community of supporters, over 300 families enjoyed holiday meals and had personalized gifts to give and to open, creating special moments and smiles that are too big not to share!









ADOPT-A-FAMILY STATEMENT OF FINANCIAL POSITION

YEAR ENDED JUNE 30, 2020 *

ASSETS

| CURRENT ASSETS: | |
|--|------------------|
| Cash and cash equivalents | \$ 1,966,687 |
| Grants and allocations receivable | 871,886 |
| Contributions receivable, net | 34,750 |
| Prepaid expenses | 13,534 |
| Other current assets | 1,275 |
| TOTAL CURRENT ASSETS | \$ 2,888,132 |
| Cash and cash equivalents, non-current | 829,273 |
| Other assets | 6,768 |
| Property and equipment, net | 7,888,924 |
| Community land trust, net | 1,446,185 |
| TOTAL ASSETS | \$ 13,059,282 |

LIABILITIES & NET ASSETS

CURRENT LIABILITIES:

| TOTAL CURRENT LIABILITIES \$ | 822,412 |
|---|---------|
| Current portion of loan payable | 13,260 |
| Current portion of obligation under capital lease | 23,455 |
| Refundable Advance | 257,227 |
| Accrued expenses | 475,284 |
| Accounts payable | 53,186 |

NON-CURRENT LIABILITIES:

| TOTAL LIABILITIES | \$ 1,179,551 |
|---------------------------------------|-----------------|
| Loan payable | 120,110 |
| Obligation under capital lease | 56,014 |
| Resident deposits and escrow accounts | 181,015 |

NET ASSETS: Without donor restrictions: Equity in fixed assets 7,676,085 Equity in community land trust 1,446,185 Designated for contingencies 632,000 Undesignated 1,469,761 **TOTAL WITHOUT DONOR RESTRICTIONS** \$ 11,224,031 WITH DONOR RESTRICTIONS \$ 655,700 TOTAL NET ASSETS Ś 11,879,731 TOTAL LIABILITIES AND NET ASSETS \$ 13,059,282

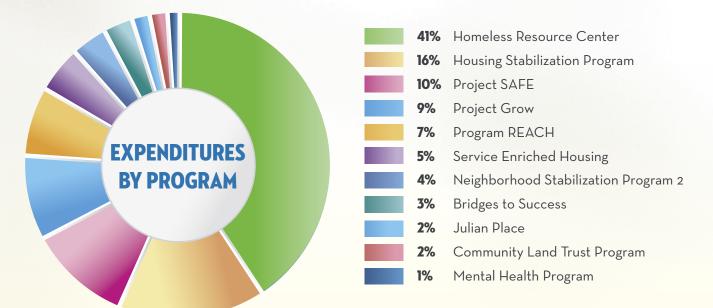


| 48% | Government Grants |
|-----|------------------------|
| 17% | Foundations |
| 14% | Contributions |
| 8% | Special Events |
| 7% | United Way Allocations |
| 5% | Program Fees |
| 1% | Other Income & In-Kind |

ADOPT-A-FAMILY STATEMENT OF ACTIVITIES

YEAR ENDED JUNE 30, 2020 *

| SUPPORT REVENUE | | RESTRICTED | ITH DONOR STRICTIONS | TOTALS |
|---|----|---------------------|-------------------------|---------------------|
| GRANTS AND DONATIONS: | | | | |
| Government grants | \$ | 4,084,342 | \$ - | \$ 4,084,342 |
| United Way allocations Contributions | | 360,339 | 231,471 | 591,810 |
| In-kind donations | | 1,551,395 43,102 | 1,000,597 | 2,551,992 43,102 |
| | _ | | - | |
| TOTAL GRANTS AND DONATIONS | \$ | 6,039,178 | \$ 1,232,068 | \$ 7,271,246 |
| Special events | | 659,641 | - | 659,641 |
| Rents | | 445,037 | - | 445,037 |
| Grow tuition | | 9,784 | - | 9,784 |
| Other income | | 26,800 | 29,109 | 55,909 |
| TOTAL SUPPORT AND REVENUE | \$ | 7,180,440 | \$ 1,261,177 | \$ 8,441,617 |
| NET ASSETS RELEASED FROM RESTRICTION | \$ | 3,877,665 | \$ (3,877,665) | - |
| EXPENSES | | | | |
| Program services | | 6,357,579 | - | 6,357,579 |
| General and administrative | | 549,481 | - | 549,481 |
| Fundraising and development | | 617,975 | - | 617,975 |
| TOTAL EXPENSES | \$ | 7,525,035 | - | \$ 7,525,035 |
| Change in net assets | | 3,533,070 | (2,616,488) | 916,582 |
| NET ASSETS, BEGINNING OF YEAR | \$ | 7,690,961 | \$ 3,272,188 | \$ 10,963,149 |
| NET ASSETS, END OF YEAR | \$ | 11,224,031 | \$ 655,700 | \$ 11,879,731 |



* Extracted from audited financial statements. Auditor: Holyfield & Thomas, LLC



OUR MISSION SHINES THROUGH ALL YEAR LONG:

Adopt-A-Family is dedicated to strengthening families with children in their efforts to achieve stability and self-sufficiency by providing access to all-encompassing services.



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