

ADOPT-A-FAMILY OF THE PALM BEACHES, INC.

# ANNUAL REPORT 2021



ADOPT-A-FAMILY  
of the Palm Beaches, Inc.

NEW PATHWAYS  
TO **STABILITY**  
AND **SELF-SUFFICIENCY**





## OUR MISSION:

Strengthen families with children in their efforts to achieve stability and self-sufficiency by providing access to all-encompassing services.

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## WELCOME FROM THE CEO & BOARD CHAIR **STRENGTH TO PERSEVERE**

Since Adopt-A-Family's inception, we have encouraged the families we serve to remain committed to the pursuit of stability and self-sufficiency, even in the face of seemingly insurmountable challenges. Finding the strength to persevere during times of crisis is a defining characteristic of Adopt-A-Family clients. During the 2020-21 fiscal year, Adopt-A-Family's board and staff channeled that strength as we faced a second year of agency operations in the midst of a pandemic.

Working side-by-side with our board, our clients, and our many partners, we were able to do far more than merely survive the 2020-21 fiscal year. We implemented new strategies to expand and elevate our impact. Julian Place opened its doors, welcoming families to an innovative, affordable housing program designed to improve children's educational outcomes. We responded to unmet needs by launching two new initiatives – a job coach program for adults and a youth success mentoring program for middle and high school students.

We served more than 1,500 local families struggling to stay afloat while grappling with an unpredictable economy and housing market. Families experiencing homelessness were provided with emergency shelter. Households facing eviction received financial assistance and support while they got back on their feet. The stability provided by our 112 housing units enabled residents to remain focused on their goals. Our clients' children were surrounded with encouragement, enrichment, and support at Project Grow.

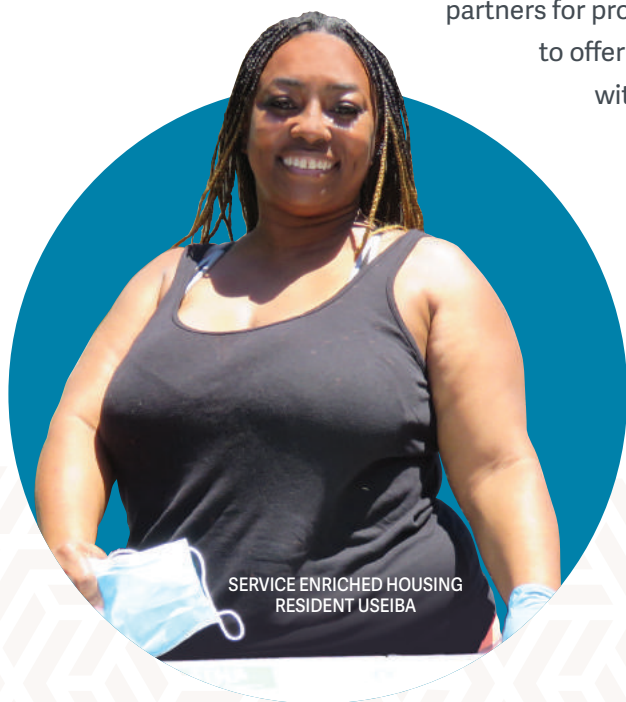
We know there are challenges ahead, but if our clients have taught us one important lesson, it's that we have the ability to accomplish our mission even as we face obstacles. Thank you to our board, funders, supporters, and partners for providing Adopt-A-Family with the resources and guidance we needed to offer housing and hope to our community. We couldn't have done it without you.



MATTHEW  
CONSTANTINE,  
CEO



PENNY HELLER,  
BOARD CHAIR  
2019-2021



SERVICE ENRICHED HOUSING  
RESIDENT USEIBA

With gratitude,

Matthew Constantine,  
Chief Executive Officer

Penny Heller,  
Board Chair

LAUNCHED IN 2020-21

## NEW PATHWAYS TO STABILITY AND SELF-SUFFICIENCY

*While it seemed like most of the world was put on pause during the COVID-19 pandemic, our board, donors, and staff propelled the agency forward by launching new programs aimed to help families pursue their dreams for the future.*

### NEW JOB COACH PROGRAM

**For any family, steady employment unlocks the door to financial independence and long-term housing stability.** Thanks to major support from The Frederick A. DeLuca Foundation, Adopt-A-Family eagerly introduced the **"Building Your Future" Job Coach Program** in the fall of 2020. Designed to help clients obtain new and more gratifying employment opportunities through education, training, coaching, and access to resources, the program is an important component of the agency's all-encompassing services offered to help families achieve sustainable self-sufficiency.

Whether unemployed residents are developing the skills to get and maintain jobs, or underemployed residents are working on career growth, all clients are encouraged to recognize their potential. More than finding a job, clients are discovering their own strengths and talents that will help them navigate their employment future.

#### WITHIN THE FIRST SIX MONTHS:

##### 63 CLIENTS

Completed an assessment  
with the Job Coach Manager

##### 8 CLIENTS

Started classes at Palm  
Beach State College

##### 26 CLIENTS

Received assistance  
with resumes and  
cover letters

##### 4 CLIENTS

Secured new/  
better jobs



**"We are supporting  
clients on their  
journey to become  
excellent employees."**

**NYDIA SABUGO-MARROU,  
CHIEF PROGRAM OFFICER**



## YOUTH SUCCESS PROGRAM LAUNCH

***For years, Adopt-A-Family dreamed of engaging the agency's middle and high school students during their formative teenage years.*** In 2020, a very special family funded the launch of our new **Youth Success Program**. Housed in the Jayne and Tim Donahue Community Center at Julian Place, agency teenagers benefit from tutoring, enrichment activities, and academic advising under the guidance of the Youth Success Coach. With classes on money habits, interview skills, and college preparation, teens are charting their own path toward the futures they envision.



***"The Girls on the Run program cultivated an atmosphere where our girls could be themselves and support each other as they worked toward a collective goal. It was amazing to see each girl's pride as she crossed the finish line!"***

DARON MORSE,  
DIRECTOR OF YOUTH  
EDUCATIONAL PROGRAMS

## HOUSING AND HOPE FOR PARENTING YOUTH

***Pregnant and parenting young adults ages 18-24 are among the most vulnerable clients served by Adopt-A-Family.*** Stable housing and intensive support services provide these young parents with the tools they need to create a stable foundation for their family. The agency's Homeless Resource Center offers several programs designed to serve this population. Our **Connecting Youth to Opportunities** initiatives (CYTO launched in 2017 and expanded to CYTO2 in 2020) provide rent subsidies to help young parents find – and keep – affordable housing. The **Youth Establishing Stability (YES)** program offers permanent supportive housing to young families whose head of household lives with a disability. In addition to the focus on housing, these programs link families to resources that offer targeted services like mentoring, life-skills training, mental health services, and parenting classes to help break the cycle of homelessness.

## GIRLS ON THE RUN CAN DO ANYTHING

***The girls of our Project Grow afterschool program gave agency staff a run for their money when they completed their first 5K*** on June 9, 2021, as part of the new **Girls on the Run** program.



Volunteer instructor Ann Olberding led the girls through months of empowering and encouraging training sessions that taught valuable life lessons and culminated in the race at John Prince Park, where agency staff and AmeriCorps volunteers ran with the girls – or tried to keep up – as they offered support throughout.



# PROGRAM IMPACT

## SPOTLIGHT ON AAF PROGRAMS

### THE SENATOR PHILIP D. LEWIS HOMELESS RESOURCE CENTER (HRC)

The Coordinated Entry System at the HRC links families experiencing homelessness to housing solutions. Emergency shelter is offered at Program REACH and motels. Diversion funds are used to reunify families with relatives willing to house them. Housing Specialists identify affordable rentals. Rapid Re-Housing provides declining rental assistance.

**2021 IMPACT:** 580 families experiencing homelessness were navigated at the HRC and linked to an appropriate intervention.

### PROJECT SAFE

We offer 32 units of permanent supportive housing for families with multiple barriers to stability and a head of household living with a disability. Project SAFE provides case management, budget counseling, life-skills training, childcare assistance, and mental health services.

**2021 IMPACT:** 25 residents of Project SAFE engaged with our Job Coach Program and 17 participated in our Mental Health Program.

### PROGRAM REACH

Our 19-unit emergency shelter provides a refuge for families who are homeless and sleeping in places not meant for human habitation. Families live in apartment-style units for up to 90 days while they are linked to case management and services designed to aid them on their path to a housing solution.

**2021 IMPACT:** Program REACH helped 88 families experiencing homelessness secure a stable housing solution in an average of 79 days.

## FOR FAMILIES FACING HOMELESSNESS

### WILEY REYNOLDS GARDENS APARTMENTS

Low-income families experiencing homelessness qualify for our Wiley Reynolds Gardens Apartments. Residents receive case management, financial counseling, and support services to prepare them for long-term self-sufficiency.

**2021 IMPACT:** 100% of able residents at Wiley Reynolds Gardens Apartments maintained steady employment throughout the fiscal year.

## FOR CHILDREN WHO NEED OUT-OF-SCHOOL SUPPORT

### PROJECT GROW

Our afterschool/summer program for elementary school students offers hands-on educational enrichment, tutoring, academic advising, parental engagement, and mental health services to a population of students who have experienced homelessness, housing instability, and trauma.

**2021 IMPACT:** Project Grow provided 130 STEAM (Science, Technology, Engineering, Arts, and Math) activities, many of them offered virtually, to keep the students stimulated, challenged, and engaged throughout the year.

## HOUSING STABILIZATION PROGRAM

Emergency rent and mortgage assistance is provided to families in crisis who need temporary financial support to avoid eviction/homelessness. Case management, budget counseling, and referrals to support services equip families to maintain stable housing in the future.

**2021 IMPACT:** 90% of the 210 families served by HSP during the 2019-20 fiscal year were stably housed one year after the agency's intervention.

## SERVICE ENRICHED HOUSING

Families dedicated to the pursuit of homeownership and financial stability are eligible for Service Enriched Housing. The program offers budget counseling, credit repair services, homeownership courses, and a unique rent structure that enables families to accumulate savings.

**2021 IMPACT:** Two resident families qualified for mortgages and became first-time homebuyers.

## FOR FAMILIES FACING HOUSING INSTABILITY

## NEIGHBORHOOD STABILIZATION PROGRAM 2

Twenty-four rental units scattered throughout the city of Lake Worth provide low-income families with truly affordable housing. Once stabilized, families are supported as they pursue education, new employment opportunities, and financial stability.

**2021 IMPACT:** Residents paid an average of \$675 per month in rent, approximately 1/3 of market rate for the area.

## JULIAN PLACE

Our newest housing program provides 14 townhomes and a community center to housing-insecure families with children who attend nearby Highland Elementary. The program is designed to improve children's educational outcomes through household stability.

**2021 IMPACT:** Julian Place housed 13 families (17 adults and 31 children) during the fiscal year. 100% of resident adults met with the Job Coach Manager to increase their employment prospects and earning potential.

## THE DESINOR TWINS



## DESTINED FOR GREAT THINGS

Jim and Elda Desinor dreamed of sending their exceptionally bright twin daughters, Jimeildee and Jimaeldee, to private school but limited financial means held them back. In 2021, a longtime agency supporter offered private school scholarships to Project Grow students with unique learning needs. Project Grow staff knew that Jimeildee and Jimaeldee were perfect candidates for the program, and the Desinor family gratefully accepted the opportunity to send their daughters to a challenging academic institution. The girls were thrilled to start at their new school, where they are currently flourishing in fifth grade and preparing for middle school.

## PROGRAM IMPACT

# AGENCY OUTCOMES

### FAMILIES SERVED IN 2021 FISCAL YEAR

**1,557**  
Households  
Served

**2,054**  
Adults  
Served

**2,710**  
Children  
Served

2021 Fiscal Year: July 1, 2020 – June 30, 2021

### PERCENTAGE OF HOUSEHOLDS SERVED BY PROGRAM\*

Homeless Resource Center:	<b>45%</b>
Housing Stabilization Program:	<b>13%</b>
Service Enriched Housing:	<b>9%</b>
Project Grow:	<b>8%</b>
Project SAFE:	<b>8%</b>
Neighborhood Stabilization Program 2:	<b>6%</b>
Julian Place:	<b>4%</b>
Program REACH:	<b>4%</b>
Wiley Reynolds Gardens Apartments:	<b>3%</b>

\*Data reflects active clients on June 30, 2021

### AGENCY IMPACT

**315**

On any given night, there are 315 Palm Beach County families sleeping in a safe place because of Adopt-A-Family's support.

### RESPONSE TO PALM BEACH COUNTY'S AFFORDABLE HOUSING SHORTAGE

**\$1,946\*\***

Average rent for  
a 2-bedroom in  
Palm Beach County

**\$600**

Average rent for a  
2-bedroom at  
Adopt-A-Family

\*\*Rentcafe.com

As the affordable housing shortage in Palm Beach County intensifies, low-income families have been priced out of the rental market. Adopt-A-Family's 112 housing units offer a truly affordable housing solution that enables families to regain stability.



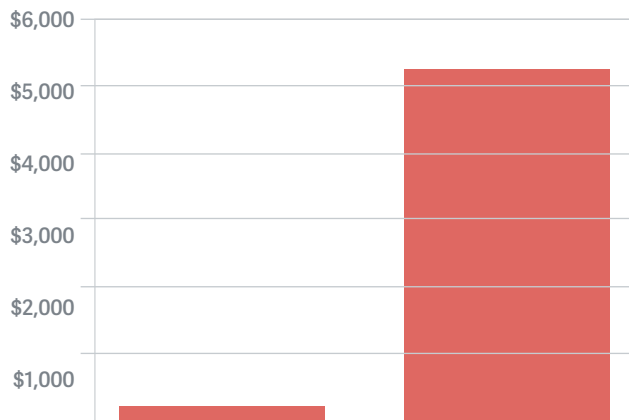


## 14th CONSECUTIVE 4-STAR RATING

In 2020, Adopt-A-Family earned a 4-star rating from Charity Navigator for the 14th consecutive year.

This distinction places the agency in the top 1% of over 9,000 charities rated nationally for accountability, transparency, and financial health.

## ASSET BUILDING FOR LOW-INCOME HOUSEHOLDS



**\$236\***

Average savings  
account balance  
for low-income  
American household

**\$5,140**

Average savings  
account balance  
for SEH program  
household at AAF

*\*JP Morgan Chase Institute, December 2020*

## HOME FOR THE HOLIDAYS

When the COVID-19 pandemic hit Palm Beach County, Briana and her children lost their sense of security.

Briana lost her job, then her apartment. Already facing the many challenges that accompany single motherhood, she was determined to fight to regain stability for her family. Again and again, potential opportunities seemed to slip out of her grasp, and the family found themselves living in their car for several months. But Briana never lost hope.

Briana called Adopt-A-Family for help, and one day later she received the keys to her Program REACH shelter apartment. Relief washed over her when she realized her children would have a safe place to live for the first time in years. The security of a temporary housing solution allowed Briana to find childcare, then a job, then a permanent home. Just in time for Christmas, the young family moved into a home of their own.



# A HOME FOR FAMILIES CELEBRATING THE COMPLETION OF JULIAN PLACE

**After six years of research, planning, fundraising, and construction, our new Julian Place program is fully operational.** Although COVID-19 shutdowns and school closures delayed the program's opening, Julian Place welcomed new residents in 2020 and 2021, and our campus is abuzz with children and parents coming together as a community.

We are incredibly grateful for each donor who believed in the vision for Julian Place and supported us along the way to raise over \$6 million. Your investment brought the program to life, and your support will pay lifelong dividends for the students who grow up in Julian Place. Thank you for partnering with Adopt-A-Family and believing that *Hope Begins with a Home*.



The Jayne and Tim Donahue Community Center is the program's hub for case management, job coaching, tutoring, classes, youth success gatherings, special events, and community building.

## PARTNER AGENCIES SERVE JULIAN PLACE RESIDENTS

**Highland Elementary School:** Identification of potential residents and collaboration with agency staff to meet the individual needs of students

**BRIDGES at Highland:** Classes including Triple P Parenting, early childhood development, and food/diaper assistance

**PNC Bank:** Financial literacy course

**University of Florida and the Palm Beach County Food Bank:** Six-week nutrition class

**Publix District 10:** Beautified property with fresh landscaping and butterfly gardens

**Bank of America:** Better Money Habits workshops

## CLIENTS AT A GLANCE

13

Families

17

Adults

31

Children

02

Service  
Animals





## HONORING JULIAN PLACE DONORS

***Adopt-A-Family commissioned a beautiful mural by Lake Worth artist Sami Makela***

to honor the donors who brought the vision for Julian Place to life. The artwork adorns our Lake Worth office, and a replica is displayed in the Jayne and Tim Donahue Community Center. The mural represents the community of families the program will serve. The sunflowers and stars bear the names of supporters who generously pledged \$1,000 or more. We look forward to adding more names to the mural in the year ahead.

***“The rollout of the Julian Place Project has been completed with a high degree of coordination with significant partners in the community and with a well-thought-out and planned response to local needs and the challenges of individual families and children.”***

***Excerpt from Julian Place 2020 Annual Progress Report prepared by Geo Education & Research***

*Adopt-A-Family hired independent evaluation firm Geo Education & Research to monitor and analyze Julian Place’s data and outcomes for its first five years of operation.*



***“We are extremely grateful to everyone who made Julian Place a reality. This new housing program not only provides parents a safe, affordable place to live, but it offers an opportunity for the students in these families to focus on their education and improve their school performance.”***

**JESSICA PAGÁN,  
DIRECTOR OF HOUSING**

# OUR 2021 COVID RESPONSE

## A TIME TO COLLABORATE, LEARN, AND ADAPT

### STAYING SECURE

*Adopt-A-Family's staff, donors, and partners came together in extraordinary new ways to save families from losing their homes.*

Our Housing Stabilization Program (HSP) team led the way, serving as our frontline response to the pandemic. A wave of families sought our help after facing furloughs, layoffs, and reduced hours, leaving them months behind on rent. Thanks to the coordination of many organizations and people dedicated to our mission, we were able to provide emergency rent and mortgage assistance, case management, budget counseling, and referrals for support services including childcare assistance, mental health counseling, employment training opportunities, and food pantries – all designed to keep families from becoming homeless.

HSP's ability to adapt to the pandemic's ever-changing circumstances led us to discover better ways to serve clients and more efficient ways to run our programs, improvements that have become permanent:

- **Streamlined application process**
- **Virtual appointments for clients with health or transportation barriers**
- **Technology upgrades and digitized forms**

### HOUSING STABILIZATION PROGRAM'S IMPACT

**207**

low-income  
families served  
(fiscal year)

**65%**

of households  
cited COVID-19  
as their triggering  
emergency

**90%**

of households served  
in 2019-20 fiscal year  
were stably housed  
one year after agency  
intervention.

### GOING ABOVE AND BEYOND

*The pandemic didn't relent during the fiscal year – and neither did we.*

**Donors** provided meals, hygiene kits, cleaning supplies, and gift cards to struggling families, helping them bridge the gap in income. Many supporters increased their giving to equip the agency to respond to the community's needs.

**Project Grow** expanded outdoor activities and services to ensure the educational, emotional, physical, and social needs of our children were met during the pandemic. Yoga, on-site P.E. classes, outdoor tutoring, and virtual learning assistance offered enriching learning opportunities.

**The Homeless Resource Center** made door-to-door deliveries of food, grocery gift cards, and necessary household items to keep our families fed and safe.

**Our five housing programs and Program REACH shelter** continued operations uninterrupted, with virtual case management and therapy provided seamlessly to clients.





## MISSION POSSIBLE

When families received services at The Senator Philip D. Lewis Homeless Resource Center during the year, they were met by our two seasoned Housing Specialists, Stephen Vaughn and Joanne Diaz. In the face of a severe shortage of affordable units, rising rental costs, and tightened tenant requirements, they went above and beyond to find solutions in a hyper-competitive market.

### HOW DID HOUSING SPECIALISTS HELP CLIENTS ACCESS HOUSING?

- Expanded supply by recruiting landlords
- Negotiated affordable rents
- Advocated on behalf of clients who would not qualify on their own
- Ensured units were safe and clean



**"The clients and families feel a huge relief as they exit homelessness. Feeling settled and hopeful, families can begin to work on their future goals and children can get back to a healthy routine."**

JOANNE DIAZ, HOUSING SPECIALIST (LEFT)

## ADVOCATING FOR HOME AND FAMILY

Under the weight of insurmountable rental debt, Xavier and Lilia found relief through our Housing Stabilization Program (HSP). Xavier had been laid off due to the pandemic, and his cerebral palsy limited his employment options. Lilia is legally blind but cleaned houses part-time to help with bills.

Although Xavier found a new job, the family was unable to catch up on rent and their landlord would not renew their lease. HSP contacted the property manager on their behalf and paid the rental arrears. All seemed stable when they were offered a lease renewal, but they soon discovered that the rent would increase by an unaffordable \$450 per month. HSP reached out again to negotiate a more manageable increase.

We're now helping the family find new ways to thrive. A childcare voucher allows Lilia to work extra hours and daughter Rose to spend time with other children. Lilia is also learning to read Braille. Most important, the family never entered the homeless system – a victory for everyone.

**ZAVIER & LILIA**



# THANK YOU TO OUR BOARD OF DIRECTORS AND SUPPORTERS

## BOARD CHAMPIONS ADOPT-A-FAMILY AT EVERY TURN

*Adopt-A-Family's Board of Directors walked alongside our staff and the families we serve through the ups and downs of 2020 and 2021.*

Led by Chair Penny Heller, the board ensured that the agency remained focused on accomplishing our mission despite the uncertainties of the season. The board's wisdom and commitment ensured that we responded to the community's ever-changing needs while also expanding our impact and planning for the future. Adopt-A-Family is continuously grateful for the leadership, generosity, and kindness of our Board of Directors.



MEMBERS OF ADOPT-A-FAMILY'S BOARD OF DIRECTORS

**Chair:** Penny Heller  
**First Vice Chair:** Kirstin Turner  
**Secretary:** Heather B. Ferguson  
**Treasurer:** John C. Elder  
**Immediate Past Chair:** Bill Peterson

**Member-at-Large:** Lynda M. Murphy, Esq.  
**Member-at-Large:** Chris Oberlink  
Jonathan Bain  
Sean P. Bresnan  
John C. Castronuovo  
Thomas C. Frankel

**John P. Marasco**  
**Elizabeth A. Morales**  
**Tequisha Y. Myles**  
**Cristina Núñez de Landaluce**  
**Jeffrey W. Preston**  
**Garth E. Rosenkrance**



**Adopt-A-Family's community of supporters mean so much to us. Their belief in our mission, support of the staff, and hope for the families we serve keeps our doors open and fuels our operations. We are grateful for the lives they have touched and the lasting impact they have made."**

**EMILY GORMAN,**  
**DIRECTOR OF ADMINISTRATION**

## THANK YOU TO OUR FOUNDATION PARTNERS

Throughout the 2021 fiscal year, many foundations increased their giving to Adopt-A-Family and offered new grant opportunities in response to the community's elevated level of need. Several foundations made first-time grants to us as well. Beyond financial support, our foundation partners made in-kind donations, volunteered, and bought holiday gifts. We feel incredibly fortunate to have their support.

BallenIsles Charities Foundation, Bank of America Charitable Foundation, BankUnited, The Batchelor Foundation, Cathleen McFarlane Foundation, Children's Healthcare Charity, Inc. – Honda Classic Cares, Community Foundation for Palm Beach and Martin Counties, Early Learning Coalition of Palm Beach County, The Episcopal Church of Bethesda-by-the-Sea, First Horizon Foundation, The Frederick A. DeLuca Foundation, Gerstner Family Foundation, John Ulbrich Charitable Trust, Homeless Coalition of Palm Beach County, J.M. Rubin Foundation, The Jim Moran Foundation, Lattner Family Foundation, Lost Tree Village Charitable Foundation, The Mary Alice Fortin Foundation, The Mirasol Foundation, Newell Brands Community Fund, Palm Beach Community Trust Fund, Palm Beach County, Palm Beach Flagler Rotary Foundation, PNC Foundation, Price Family Foundation, Publix Super Markets Charities, Quantum Foundation, RBC Foundation – USA, The TJX Foundation, Town of Palm Beach United Way, United Way of Palm Beach County, U.S. Department of Housing and Urban Development





## THE WILEY REYNOLDS SOCIETY: A LEGACY OF GENEROSITY

When Mr. Wiley Reynolds joined Adopt-A-Family's inaugural board in the 1980s, he began his legacy of generosity and dedication to local families in need of a helping hand.

Mr. Reynolds passed away in 2005, but his legacy lives on in many ways. The nine-unit supportive housing program for homeless families on our Lake Worth campus is named after him, and our Wiley Reynolds Society represents a group of philanthropists who share his extraordinary dedication to our agency.

Society members are friends and private foundation partners who have each contributed more than \$100,000 to Adopt-A-Family, carrying on Mr. Reynolds' commitment to the wellbeing of every family in our community. That commitment never wavered during the pandemic, and while we were disappointed that our 2020 and 2021 Wiley Reynolds Society events were cancelled due to the pandemic, we eagerly look forward to a face-to-face reunion at our 2022 celebration.



**"Adopt-A-Family could not do the work it does without the backing and support of the Wiley Reynolds Society. They have helped us strengthen and elevate our mission, which has made a measurable impact on the lives of thousands of families in Palm Beach County."**

LAYREN CALVO,  
DIRECTOR OF AGENCY RELATIONS

### We are grateful to our Wiley Reynolds Society members, who have been a steadfast source of support and hope for our families.

#### INDIVIDUAL SOCIETY MEMBERS

Nancy Kyle & John Fraser\*  
Jayne & Timothy Donahue  
Jen & Edward Dudnyk  
Sam Meshberg  
Christine & William Oberlink  
Linda & Edward Edelman  
Carol & John\* Loomis  
Penny Heller  
Jay R. Marcus  
Anonymous  
Jana & John Scarpa  
Brenda & Charles McGarrity  
Mary & John Castronuovo  
Debby & Ronald Parr  
Meredith Trim & James Robo  
Alice & Patrick Flynn  
Sarah Jo Kobacker\*  
Sue & Dale Clift  
Paula & George Michel  
Sherry & Lewis Hay, III

Kathy & William Peterson  
John P. Lipari  
Mari Frankel  
Thomas Frankel  
Cindy & James Larschan  
Kitty\* & Lawrence Silverstein

#### PRIVATE FOUNDATION MEMBERS

Gerstner Family Foundation  
The Jim Moran Foundation  
Lost Tree Village Charitable Foundation  
The Mary Alice Fortin Foundation  
Cathleen McFarlane Foundation, Inc.  
The Celia Lipton Farris &  
Victor W. Farris Foundation  
J.M. Rubin Foundation  
Kresge Foundation  
The Edward L. and  
Ruth S. Hennessy Foundation  
The W. Dale Brougher Foundation  
The Fortin Foundation, Inc.

The Batchelor Foundation, Inc.  
The Kirkwood Fund  
Lawrence J. and Florence A. De George  
Charitable Trust  
The Lattner Family Foundation  
Lawrence A. Sanders Foundation, Inc.  
The Harold and Kate Reed  
Family Foundation  
The Salah Foundation  
BallenIsles Charities Foundation, Inc.  
John Ulbrich Charitable Trust  
The Stone Foundation, Inc.

\*Deceased

*The above list includes Wiley Reynolds Society members as of June 30, 2021. We look forward to recognizing donors who reach the \$100,000 giving milestone during the 2021-22 fiscal year in next year's annual report.*

## SPECIAL EVENTS

# ADOPT-A-FAMILY 2020-2021 EVENTS

### 2020 TREE LIGHTING PROVES VIRTUAL CAN BE SPECTACULAR

***Virtual gatherings were a trademark of 2020, and our 36th Annual Tree Lighting Celebration was no different.***

While we missed being together with our loyal family of donors, they didn't miss the chance to support our one-hour livestream event on December 1, 2020. The virtual celebration drew more than 400 viewers and raised over \$700,000 – a remarkable and generous showing of support from our community. A \$100,000 match opportunity offered by one of our gracious benefactors ensured the success of the event.

From the comfort and safety of their own living rooms, our 400 "guests" enjoyed our beloved Tree Lighting traditions. Project Grow students performed a holiday song, clients shared stories of resilience and hope, and CEO Matt Constantine spoke about the agency's work and mission. And, as always, Neil Saffer conducted an exciting live auction, this time from a podium in a studio.

Adopt-A-Family is grateful to event Co-Chairs Beth Hennessy and Nancy Kalaher, who valiantly rose to the challenge of bringing the magic of Tree Lighting to a virtual venue. The Tree Lighting Committee never missed a beat as they worked tirelessly together to ensure the pandemic did not prevent the event from generating the funds that equipped Adopt-A-Family to meet the needs of vulnerable Palm Beach County families in 2021.



CO-CHAIRS NANCY KALAHER  
AND BETH HENNESSY



LAYREN CALVO

### 2020 TREE LIGHTING COMMITTEE:

Patricia Anathan  
Judy Backstrom  
Kathy Blomqvist  
Lynn Boda-Menery  
Trudy Brekus  
Lynn Chilgren  
Judy Coran  
Lori Corrigan  
Kristine Cruikshank  
Cheryl Culp  
Nancy Davis  
Elizabeth DeBrule  
Jen Dudnyk  
Sheila Dunne  
Heather Ferguson  
Karen Fischer  
Mari Frankel  
Julie Gambale  
Beth Goetz  
Valerie Greco  
Carolyn Haggerty  
Ann Hamrock  
Sherry Hay  
Bernadette Haynes  
Penny Heller  
Beth Hennessy  
Carol Jeney  
Nancy Kalaher  
Melissa Koppelman  
Brenda McGarrity  
Marietta Muña McNulty  
Paula Michel  
Bel Miller  
Rita Nowak  
Chris Oberlink  
Michelle Otremba  
Debby Parr  
Kathy Peterson  
Jeanette Ristau  
Julie Rudolph  
Susan Shay  
Susan Spera  
Alice Tarone  
Anita Tauber  
Barbara Thomas  
Carolyn Thompson



## 2021 BETTER BALL INVITATIONAL

***On May 7, 2021, Adopt-A-Family's Better Ball Invitational made a triumphant return*** to the greens at Banyan Cay Resort & Golf in West Palm Beach. After 2020's Invitational was canceled due to COVID-19, the Ninth Annual Better Ball Invitational was an exciting reunion for 24 foursomes, many of whom generously support our agency year after year. Thanks to our players and event sponsors, the 2021 Invitational raised over \$200,000 – Adopt-A-Family's most successful tournament to date!

The Better Ball tournament would not have been possible without the hard work of our Golf Committee and generous event sponsors. We look forward to the Tenth Annual Better Ball Invitational in 2022.

**RIGHT: 2021 Golf Committee:** Sean Bresnan, Frank Bresnan, Joe LaRocca Jr., Ned Grace, Joe Carron, Layren Calvo, Matt Constantine, and Jeff Preston. **Not pictured:** Tom Frankel and Gary Pohrer.



## 2020 HOLIDAY EVENTS

***We are grateful for the individuals, companies, and funders who rally around our families every year*** to make the holidays a special time for all. Although we had to modify each of our beloved holiday events to keep client families safe, our donors ensured that they didn't lose an ounce of the joy, goodwill, and generosity that define our programs year after year. During an especially challenging holiday season, our Trunk or Treat, Thanksgiving assistance, Santa Shoppe, Holiday Adopter Program, and Gift Giving Event provided hundreds of local families with reasons to smile.



YEAR ENDED JUNE 30, 2021\*

# STATEMENT OF FINANCIAL POSITION

## ASSETS

### CURRENT ASSETS:

Cash and cash equivalents	\$ 1,930,371
Grants and allocations receivable	816,216
Contributions receivable, net	24,250
Prepaid expenses	225,043
Other current assets	1,275

**Total current assets** \$ 2,997,155

Cash and cash equivalents, non-current	1,011,966
Other assets	6,018
Property and equipment, net	7,578,318
Community land trust, net	1,372,829

**Total assets** \$ 12,966,286

## LIABILITIES & NET ASSETS

### CURRENT LIABILITIES:

Accounts payable	374
Accrued expenses	339,708
Current portion of obligation under capital lease	27,981

**Total current liabilities** \$ 368,063

### NON-CURRENT LIABILITIES:

Resident deposits and escrow accounts	221,708
Obligation under capital lease	66,309

**Total liabilities** \$ 656,080

### NET ASSETS:

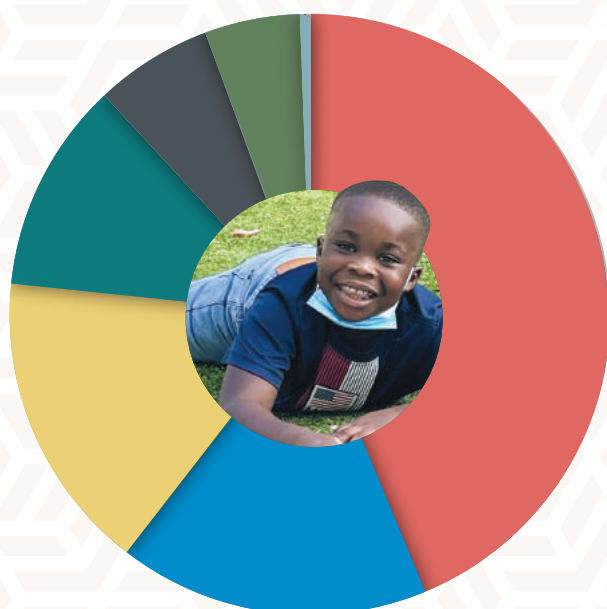
Without donor restrictions:	
Equity in fixed assets	7,484,028
Equity in community land trust	1,372,829
Designated for contingencies	774,000
Undesignated	1,919,085

**Total without donor restrictions** \$ 11,549,942

**With donor restrictions** \$ 760,264

**Total net assets** \$ 12,310,206

**Total liabilities and net assets** \$ 12,966,286



## REVENUE SOURCES

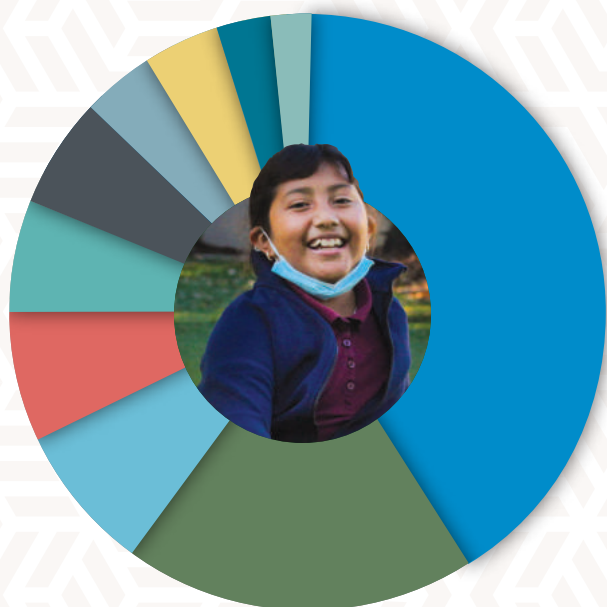
<b>44%</b>	GOVERNMENT GRANTS
<b>17%</b>	FOUNDATIONS
<b>16%</b>	CONTRIBUTIONS
<b>11%</b>	SPECIAL EVENTS
<b>6%</b>	UNITED WAY ALLOCATIONS
<b>5%</b>	PROGRAM FEES
<b>1%</b>	OTHER INCOME & IN-KIND DONATIONS



# YEAR ENDED JUNE 30, 2021\*

## STATEMENT OF ACTIVITIES

	UNRESTRICTED	WITH DONOR RESTRICTIONS	TOTALS
<b>SUPPORT AND REVENUE:</b>			
Grants and donations			
Government grants	\$ 4,024,326	\$ —	\$ 4,024,326
United Way allocations	374,148	200,000	574,148
Contributions	1,752,094	1,256,396	3,008,490
In-kind donations	4,421	—	4,421
<b>Total grants and donations</b>	<b>\$ 6,154,989</b>	<b>\$ 1,456,396</b>	<b>\$ 7,611,385</b>
Special events	1,043,834	—	1,043,834
Rents	490,393	—	490,393
Project Grow tuition	5,018	—	5,018
Other income	26,165	1,286	27,451
<b>Total support and revenue</b>	<b>\$ 7,720,399</b>	<b>\$ 1,457,682</b>	<b>\$ 9,178,081</b>
<b>Net assets released from restriction</b>	<b>\$ 1,353,118</b>	<b>\$ (1,353,118)</b>	<b>—</b>
<b>EXPENSES:</b>			
Program services	7,520,178	—	7,520,178
General and administrative	531,372	—	531,372
Fundraising and development	696,056	—	696,056
<b>Total expenses</b>	<b>\$ 8,747,606</b>	<b>—</b>	<b>\$ 8,747,606</b>
Change in net assets	325,911	104,564	430,475
<b>Net assets, beginning of year</b>	<b>\$ 11,224,031</b>	<b>\$ 655,700</b>	<b>\$ 11,879,731</b>
<b>Net assets, end of year</b>	<b>\$ 11,549,942</b>	<b>\$ 760,264</b>	<b>\$ 12,310,206</b>



### EXPENDITURES BY PROGRAM

<b>41%</b>	HOMELESS RESOURCE CENTER
<b>19%</b>	HOUSING STABILIZATION PROGRAM
<b>8%</b>	PROJECT SAFE
<b>7%</b>	JULIAN PLACE
<b>6%</b>	PROJECT GROW
<b>6%</b>	PROGRAM REACH
<b>4%</b>	SERVICE ENRICHED HOUSING
<b>4%</b>	NEIGHBORHOOD STABILIZATION PROGRAM 2
<b>3%</b>	CLT/WILEY REYNOLDS APARTMENTS
<b>2%</b>	MENTAL HEALTH AND JOB COACH PROGRAMS



**ADOPT-A-FAMILY**  
*of the Palm Beaches, Inc.*

1712 Second Avenue North | Lake Worth, FL 33460  
Phone: (561) 253-1361 | [www.adoptafamilypbc.org](http://www.adoptafamilypbc.org)

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